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FYE4/2026

Financial Results for the Third Quarter

FreeBit Co., Ltd.

March 13, 2026

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| 1. Consolidated Financial Results for Q3 FYE4/2026 | 3 |
| 2. Results by Segment for Q3 FYE4/2026 | 14 |
| 3. Progress of Consolidated Financial Results for Q3 FYE4/2026 | 29 |
| 4. Appendix | 38 |

1. Consolidated Financial Results for Q3 FYE4/2026

Summary of Consolidated Financial Results for Q3 FYE4/2026



(Millions of yen)	Q3 FYE4/2025	Q3 FYE4/2026		
		Actual	Increase/ decrease	Percentage increase/ decrease
Net sales	40,550	46,188	+5,637	+13.9%
Operating profit	4,690	5,110	+420	+9.0%
Ordinary profit	4,639	4,893	+254	+5.5%
Profit attributable to owners of parent	2,527	3,303	+776	+30.7%
Basic earnings per share	¥125.78	¥151.53	+¥25.75	—

Topics for the 3rd Quarter of FYE4/2026

Net sales

Operating profit through profit attributable to owners of parent

Results

web 3 implementation company
Group-wide initiatives

5G Infrastructure Support Business

Expansion of offerings in FreeBit's B2B2X (B/C) mobile services

5G Lifestyle Support Business

Steady growth in the number of units served by GIGA PRIZE's 5G Homestyle ISP services for apartment buildings

Enterprise/Creator 5G DX Support Business

Increased sales volume in Full Speed Group's **domestic expansion** in its Affiliate Services

Increase in net sales +
Increased profits in the 5G Infrastructure Support Business and the 5G Lifestyle Support Business

Growth in operating profit

Growth in operating profit

Growth in ordinary profit

Growth in ordinary profit and decreased profit attributable to noncontrolling interests due to GIGA PRIZE becoming a wholly owned subsidiary (voting rights)

Growth in profit attributable to owners of parent



YoY comparison

Net Sales	+13.9%
Operating profit	+9.0%
Ordinary profit	+5.5%
Profit attributable to owners of parent	+30.7%

Progress exceeding the targets set in the SiLK VISION 2027:
Net sales: CAGR of 7%–10%
Operating profit: CAGR of 13%
 Revenue exceeded target, although operating profit was impacted by expenses related to global expansion and other factors,
Performance progressing in line with forecast



One freebit

– Giga-speed for freedom –



【 Enhancing Business Capabilities and Earnings】

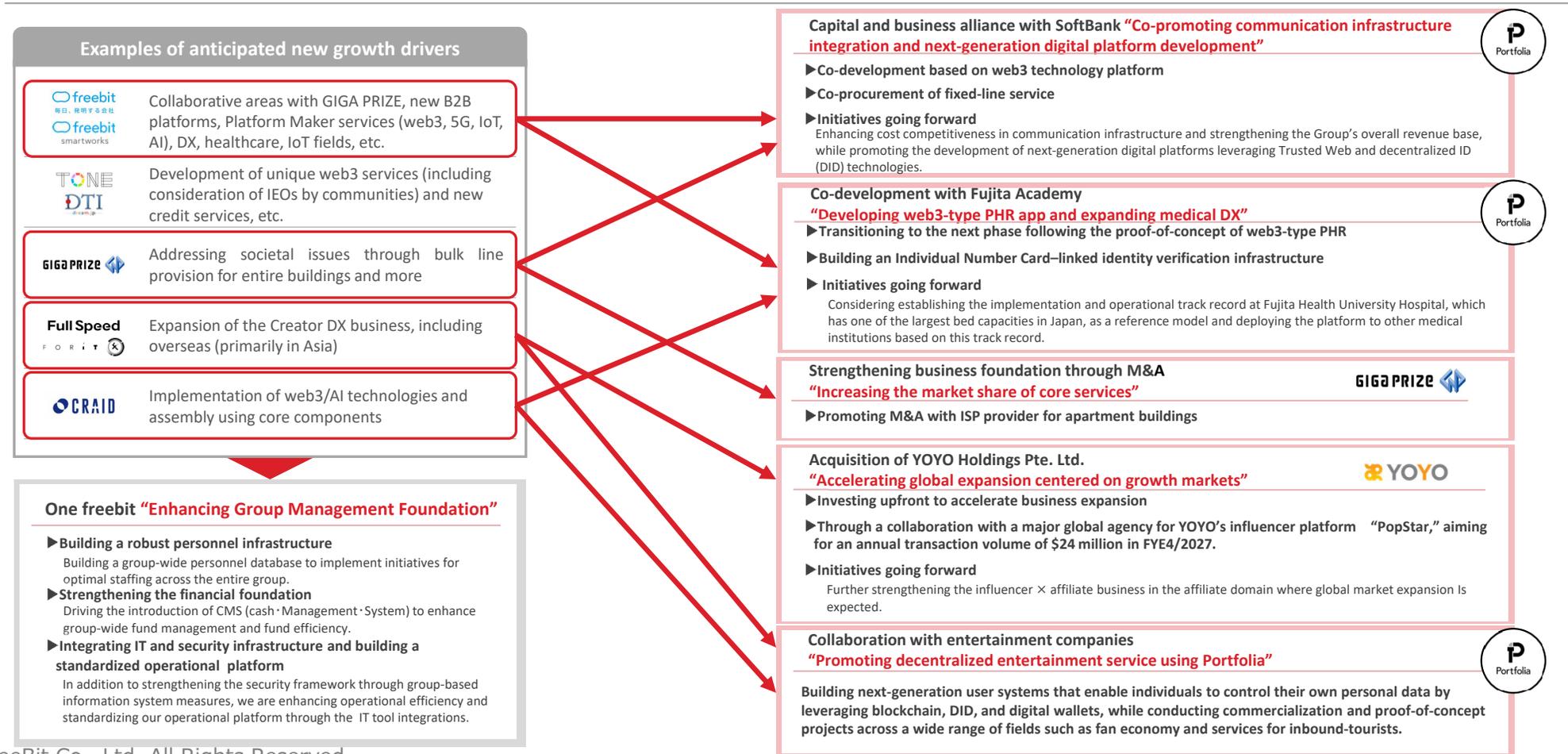
- Partnership with SoftBank
- web3 technology PoC implementation
- Development of smartphone services
- Procurement of competitive-priced lines
- Expansions and discounts for mobile sales

【 Strengthening Group Management Foundation】

- Shared personnel database (staffing)
- CMS fund management (fund efficiency)
- Shared system support (IT security)
- IT tool integrations (efficiency and standardization)

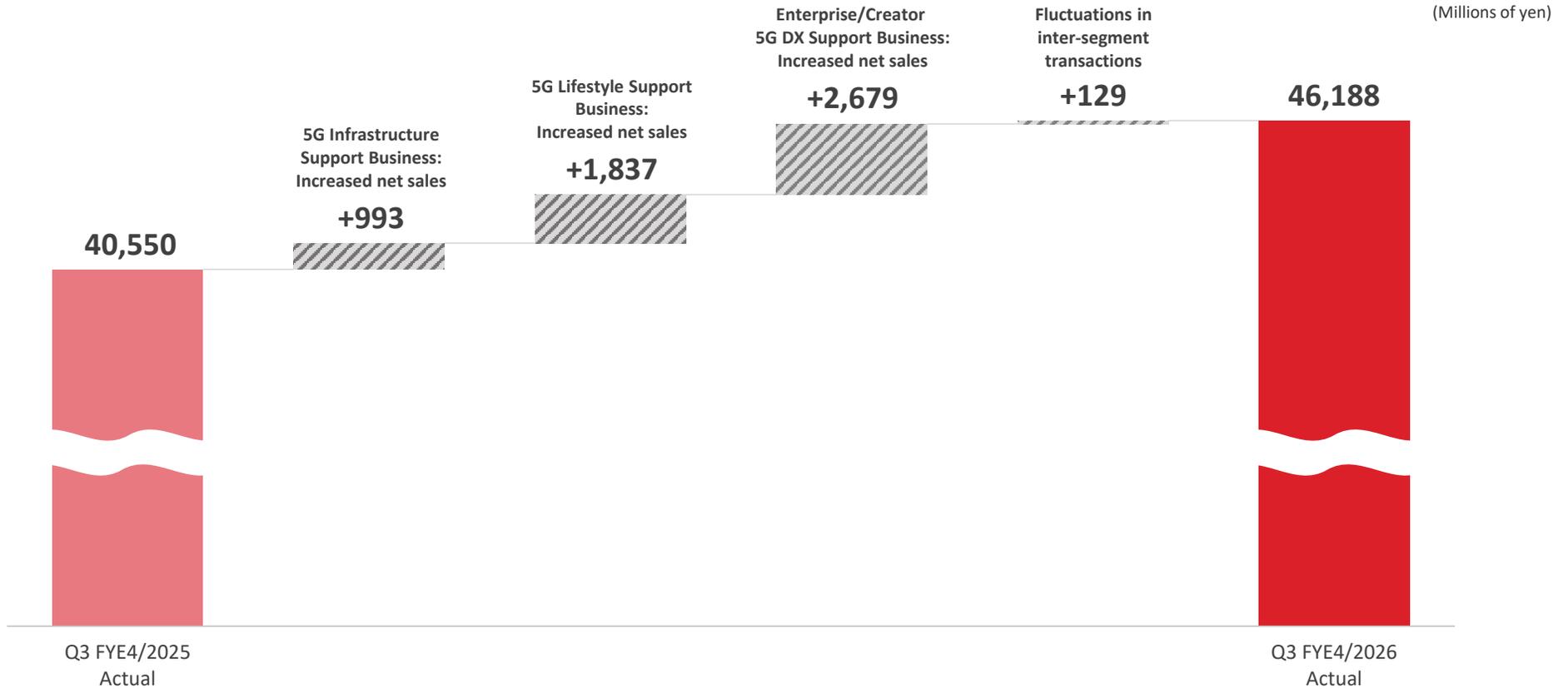
Medium-Term Management Plan SiLK VISION 2027: Progress Update

Our initiatives to become a web3 implementation company are steadily taking shape and progressing across various areas.



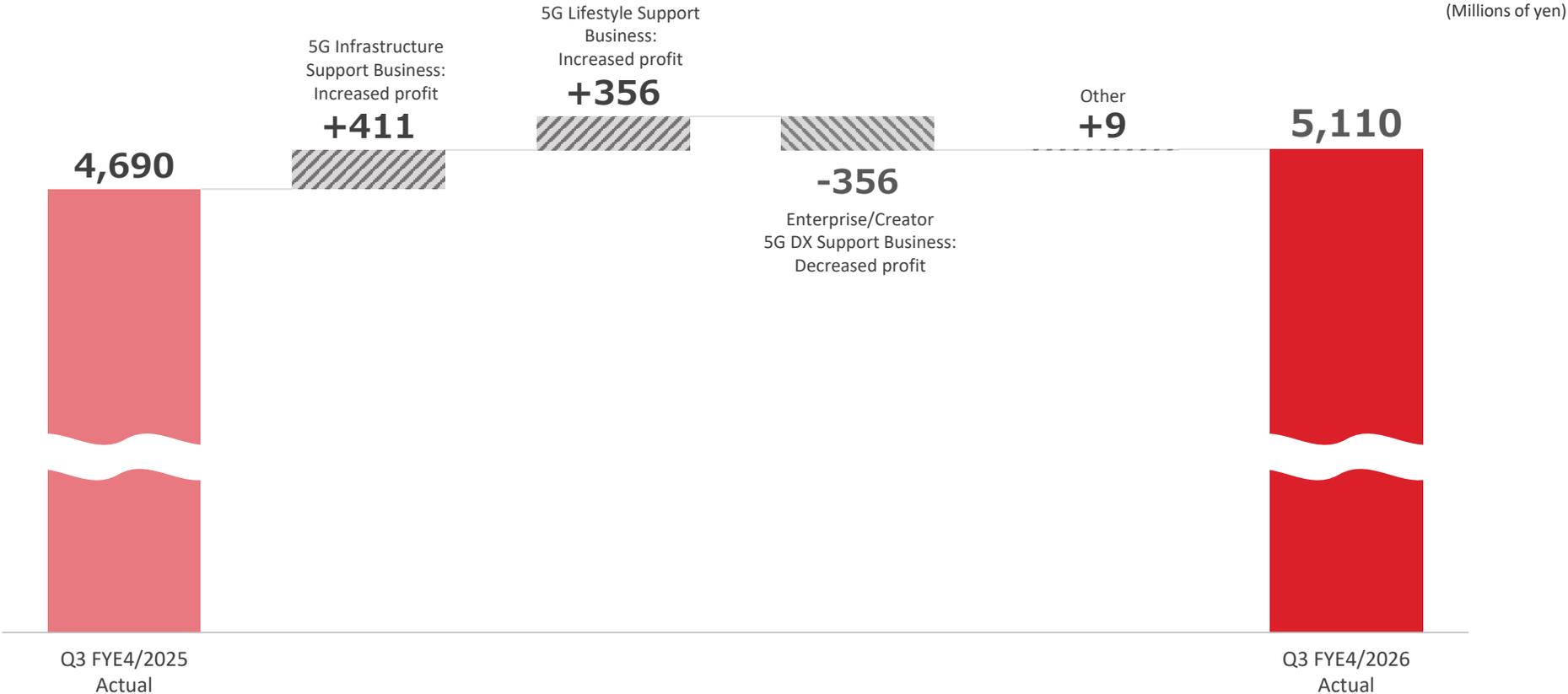
YoY Variance Analysis: Net Sales

All segments performed steadily, led by the 5G Lifestyle Support Business and the Enterprise/Creator 5G DX Support Business (up 13.9% YoY)

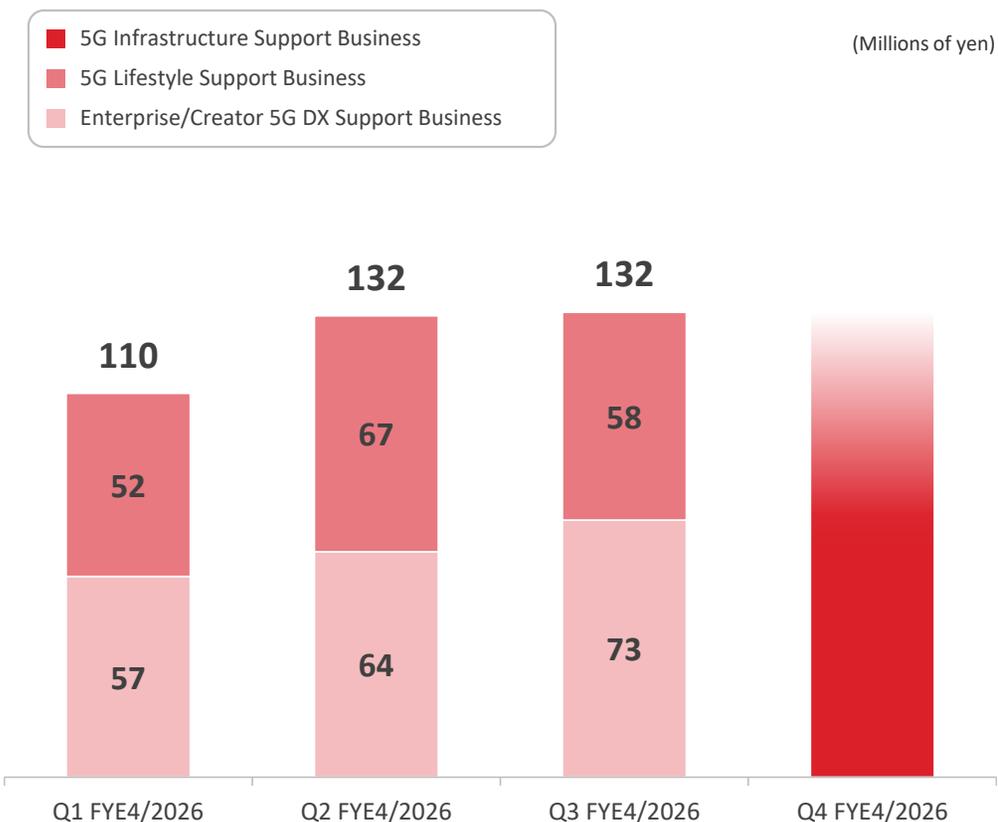


YoY Variance Analysis: Operating Profit

While the Enterprise/Creator 5G DX Support Business saw a decrease, the 5G Infrastructure Support Business and the 5G Lifestyle Support Business performed steadily (up 9.0% YoY)

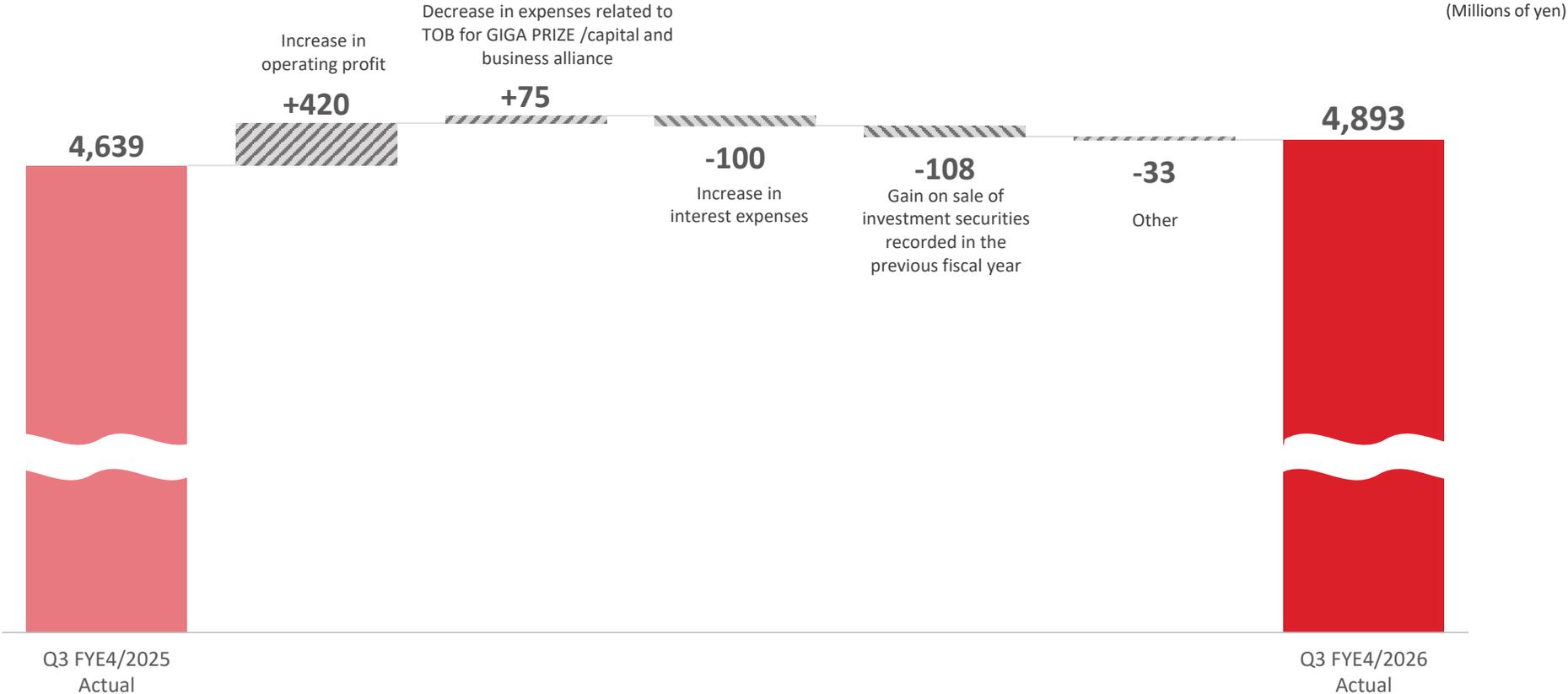


Investments for the "StandAlone" platform, global operations, and web3-related projects based on our web3 infrastructure technology "Portfolia"



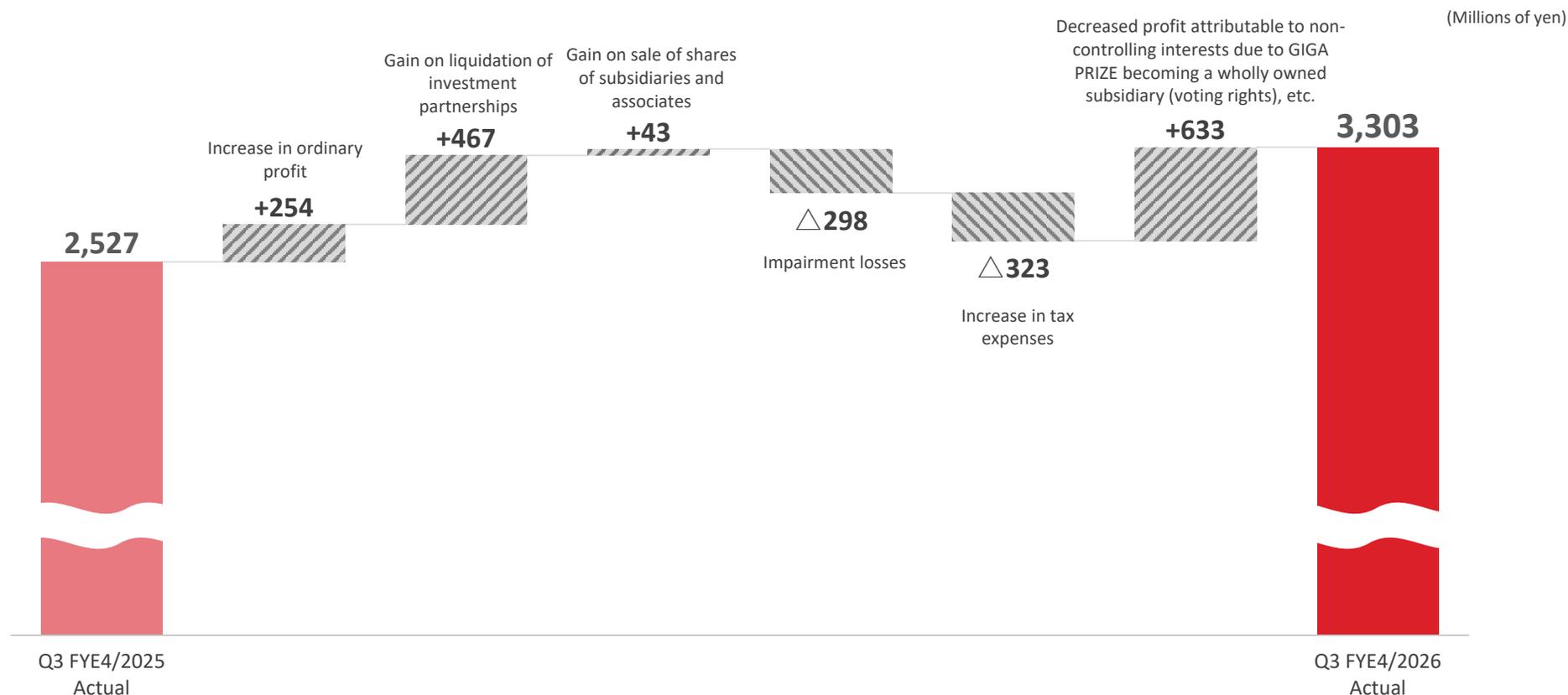
Examples of anticipated new growth drivers	
 	Collaborative areas with GIGA PRIZE, new B2B platforms, Platform Maker services (web3, 5G, IoT, AI), DX, healthcare, IoT fields, etc.
 	Development of unique web3 services (including consideration of IEOs by communities) and new credit services, etc.
	Addressing societal issues through bulk line provision for entire buildings and more
 	Expansion of the Creator DX business, including overseas (primarily in Asia)
	Implementation of web3/AI technologies and assembly using core components

Steady rise in ordinary profit, driven by strong operating profit performance (up 5.5% YoY)



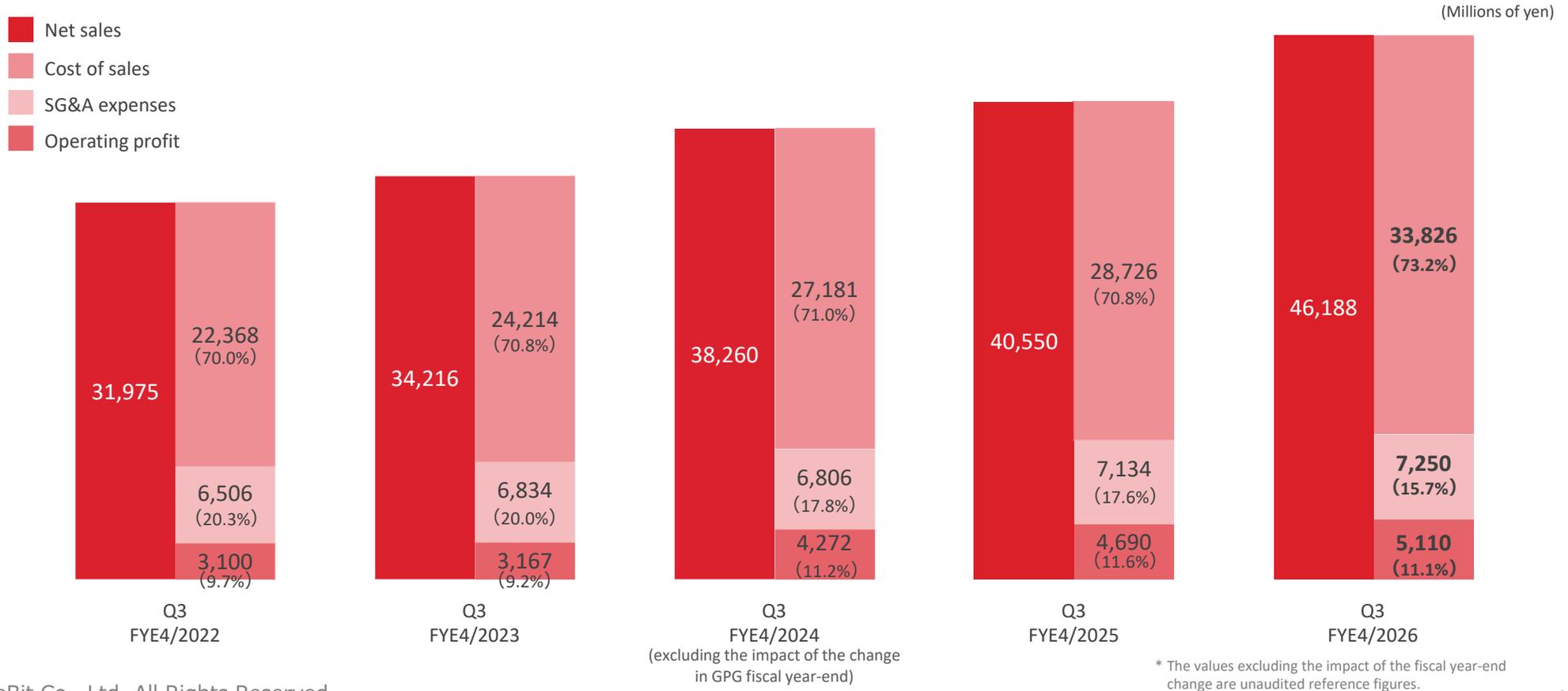
YoY Variance Analysis: Profit Attributable to Owners of Parent

Growth in ordinary profit, gain on liquidation of investment partnerships and a decrease in profit attributable to non-controlling interests due to GIGA PRIZE becoming a wholly owned subsidiary (voting rights) led to larger profit attributable to owners of parent (up 30.7% YoY)



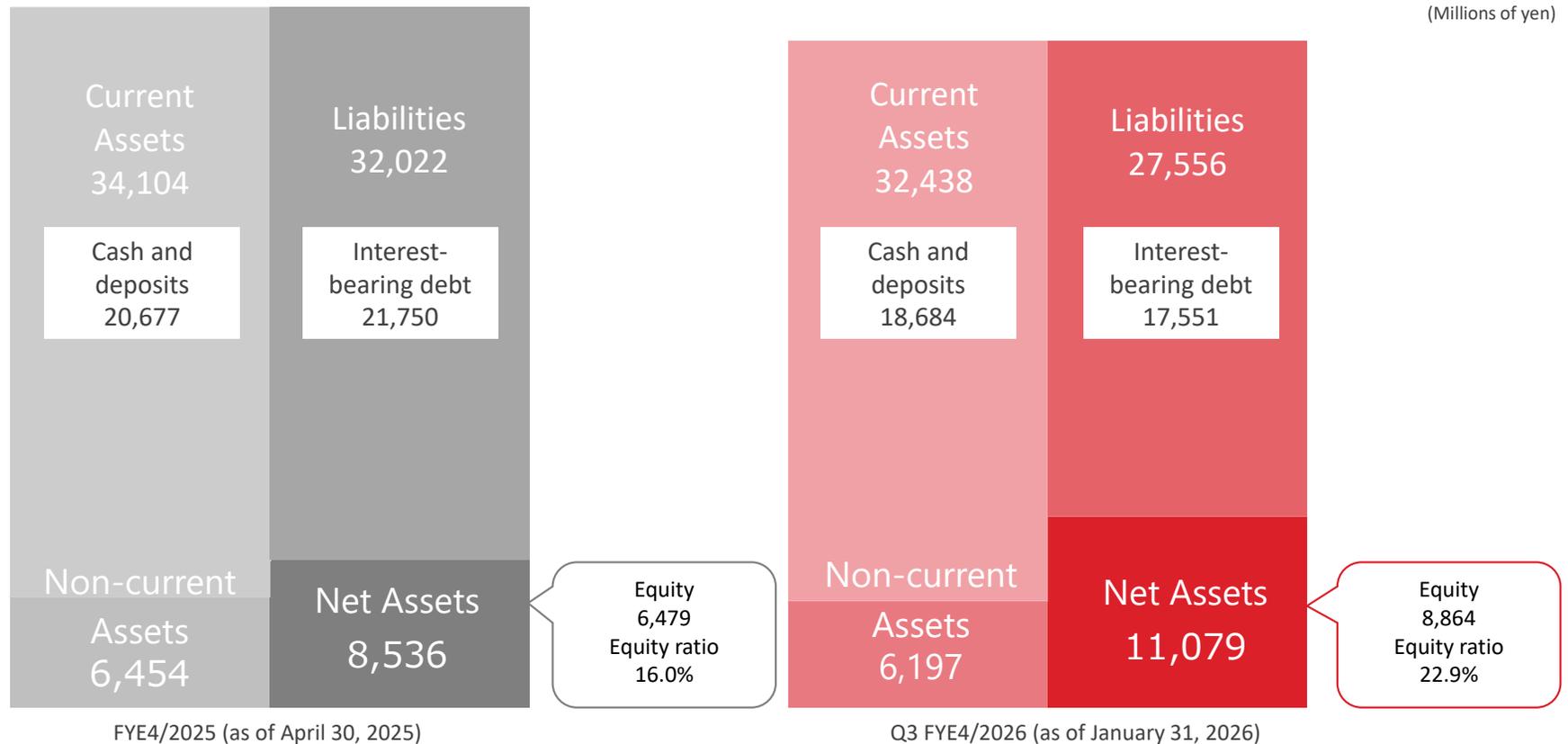
Trends in Revenue Structure

Despite an increase in cost of sales due to measures aimed at growth, operating profit grew steadily, backed by a continuous increase in net sales as well as higher efficiency in SG&A expenses through promoting unified management of the entire Group



Consolidated Results Summary: BS Comparison

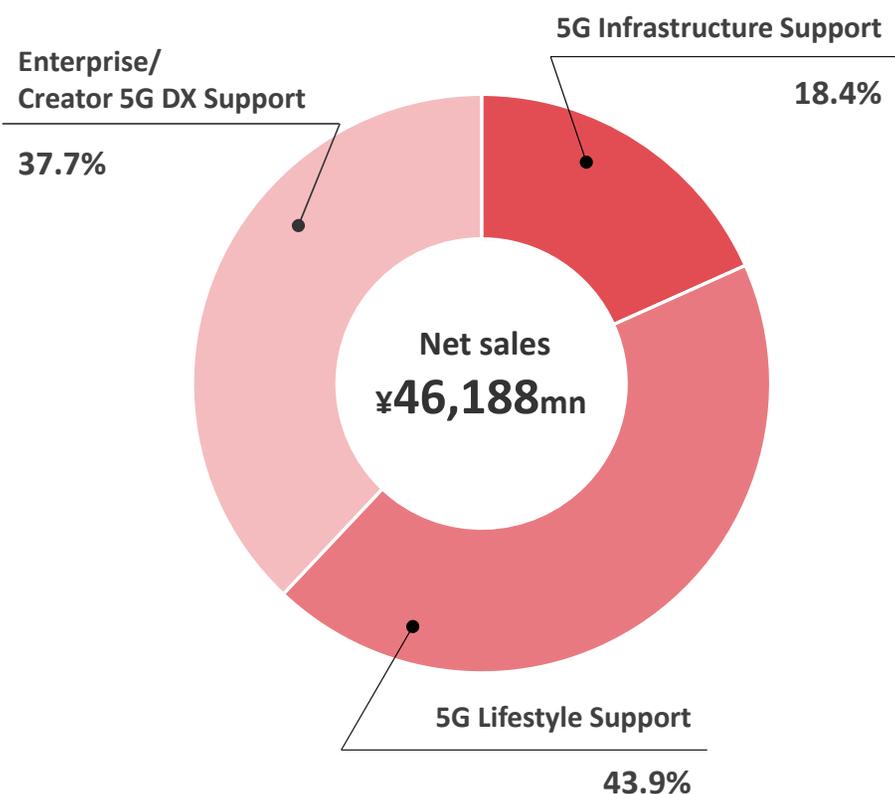
The equity ratio rose to 22.9% due to an increase in retained earnings, driven by steady progress in business performance, and a reduction in interest-bearing debt, etc.



2. Results by Segment for Q3 FYE4/2026

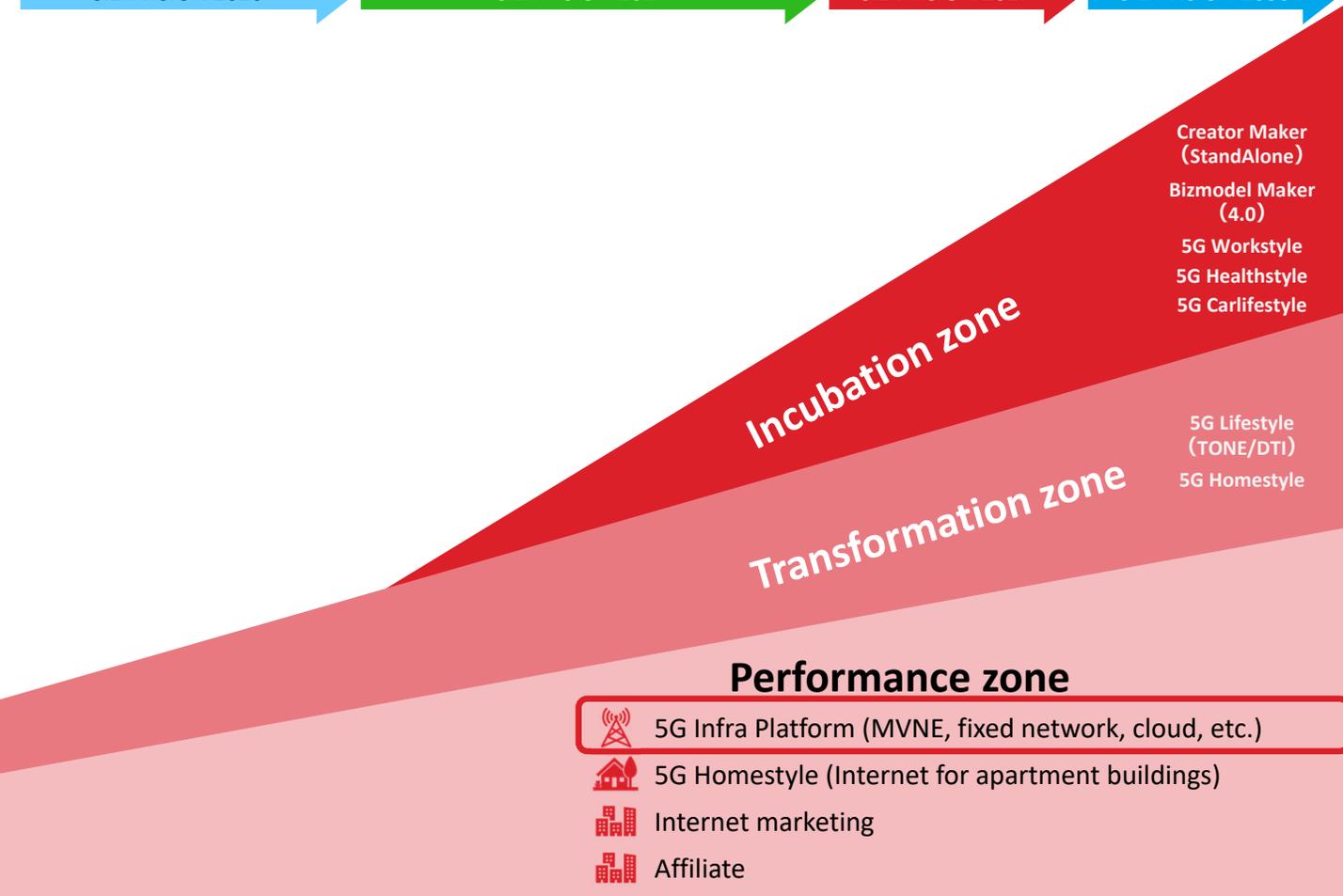
Composition by Segment

Sales revenue increased across all segments, showing steady progress. Segment profit or loss saw a decline for the Enterprise /Creator 5G DX Support Business, but an increase for the 5G Infrastructure Support Business and the 5G Lifestyle Support Business.



Net sales		Segment profit or loss	
5G Infrastructure Support Business			
Actual	¥8,832mn	Actual	¥1,467mn
	YoY +12.7%		YoY +39.0%
5G Lifestyle Support Business			
Actual	¥21,014mn	Actual	¥3,026mn
	YoY +9.6%		YoY +13.3%
Enterprise/Creator 5G DX Support Business			
Actual	¥18,054mn	Actual	¥619mn
	YoY +17.4%		YoY -36.5%

Performance Progress: 5G Infrastructure Support Business



Examples of anticipated new growth drivers

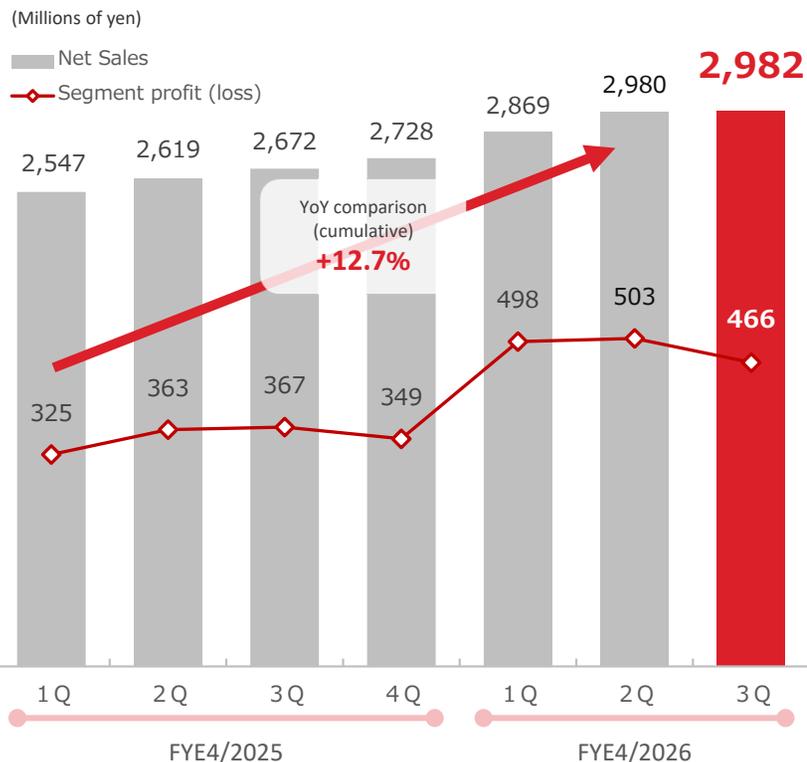
- freebit** (毎日、発明する会社) Collaborative areas with GIGA PRIZE, new B2B platforms, Platform Maker services (web3, 5G, IoT, AI), DX, healthcare, IoT fields, etc.
- freebit smartworks**
- TONE DTI** (dream.jp) Development of unique web3 services (including consideration of IEOs by communities) and new credit services, etc.
- GIGA PRIZE** Addressing societal issues through bulk line provision for entire buildings and more
- Full Speed** (FORIT) Expansion of the Creator DX business, including overseas (primarily in Asia)
- CRAID** Implementation of web3/AI technologies and assembly using core components

Growth of existing businesses

- freebit** (毎日、発明する会社) Growth plan aligned with market expansion of the MVNE (5G) business
- GIGA PRIZE** Maintaining an average of 150,000 units per year over three years for 5G Homestyle (GPG)
- FORIT** Continued growth of the Affiliate Business
- Full Speed** Improving productivity and profitability in the Internet Marketing Business

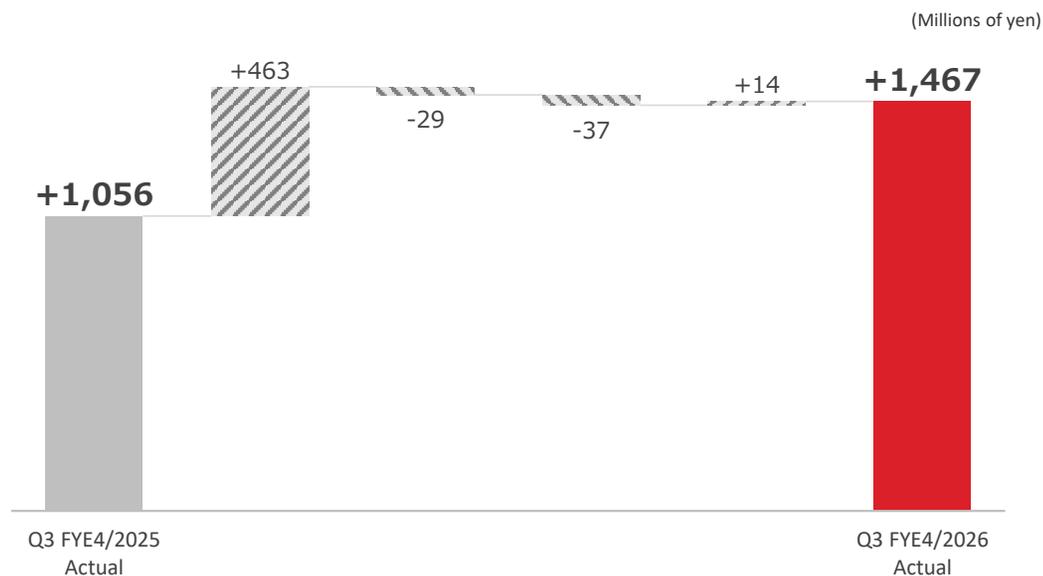
Despite reduced service usage for B2B2X (B/C) Fixed Network and increased common costs due to workforce enhancement, etc., higher service usage for B2B2X (B/C) mobile resulted in a profit increase of 39.0% YoY

Net sales / Segment profit (loss)



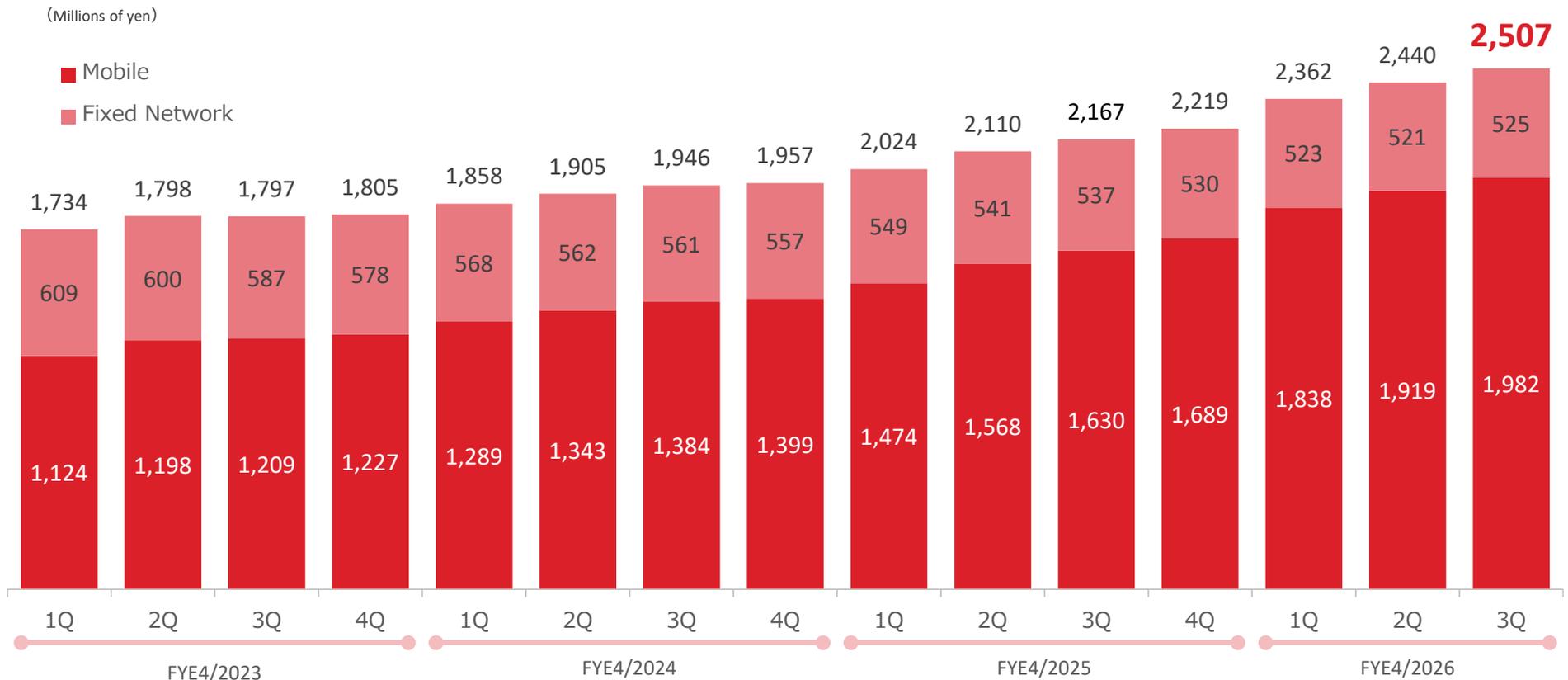
YoY variance analysis for segment profit (loss)

- +463** B2B2X (B/C) Mobile: Profit increase due to higher service usage
- 29** B2B2X (B/C) Fixed Network: Profit decrease due to reduced service usage
- 37** Increased common costs due to workforce enhancement, etc.
- +14** Other



Trends in Recurring Revenue: 5G Infrastructure Support Business

While the B2B2X (B/C) Fixed Network is on a downward trend, the B2B2X (B/C) mobile progressed steadily, building a stable revenue base

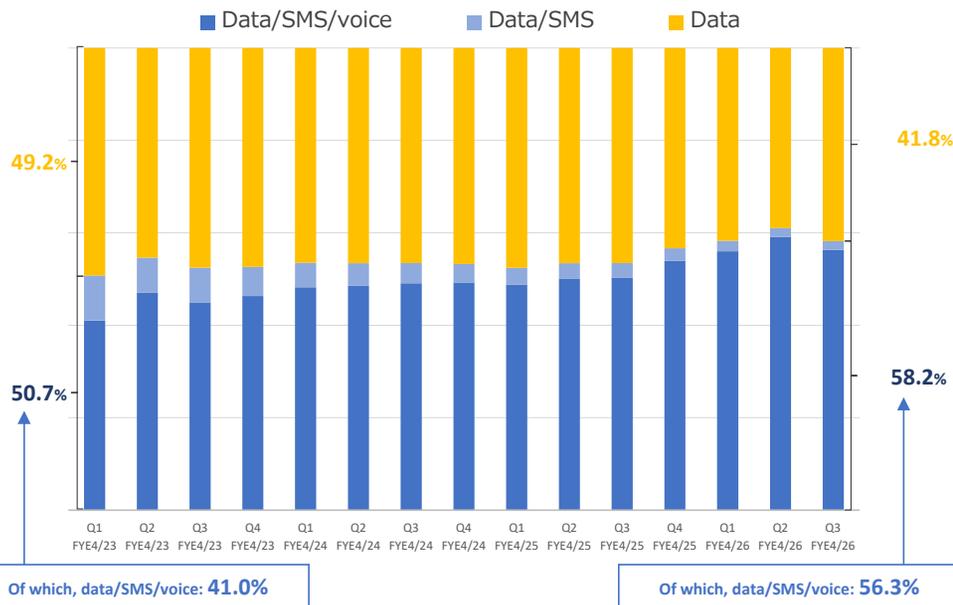


freebit MVNO Pack

A comprehensive MVNO support service that packages lines, network infrastructure, various management tools, user support, logistics systems, SIM issuance centers, and more, enabling MVNO operators to offer mobile communication services under their own brand and unique plans to end users

Trends in Composition Ratio of SIM Sales

The trend of **increasing sales** of high-value-added **"data + SMS + voice"** packages continues, contributing to growth in net sales



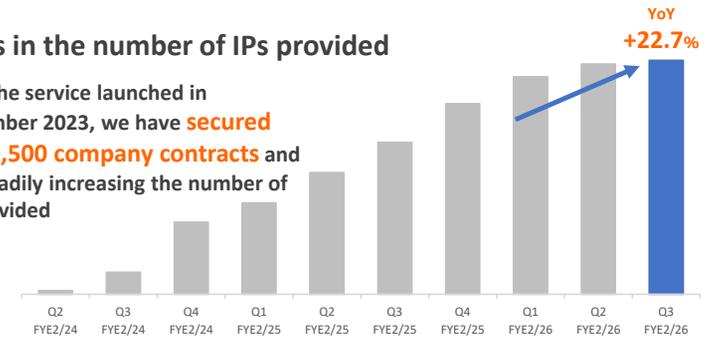
freebit Business (Direct sales for corporations)



A portable fixed IP address service that enables easy and highly secure access to internal servers from outside the office, independent of the contracted provider/communication environment

Trends in the number of IPs provided

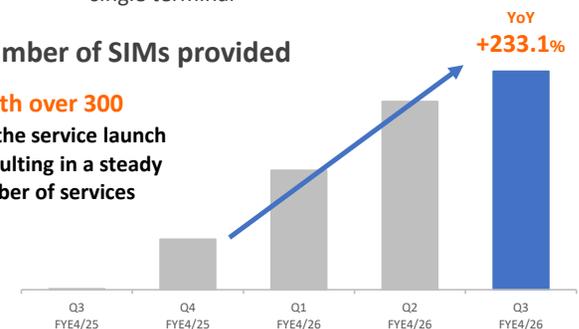
Since the service launched in September 2023, we have **secured over 1,500 company contracts** and are steadily increasing the number of IPs provided



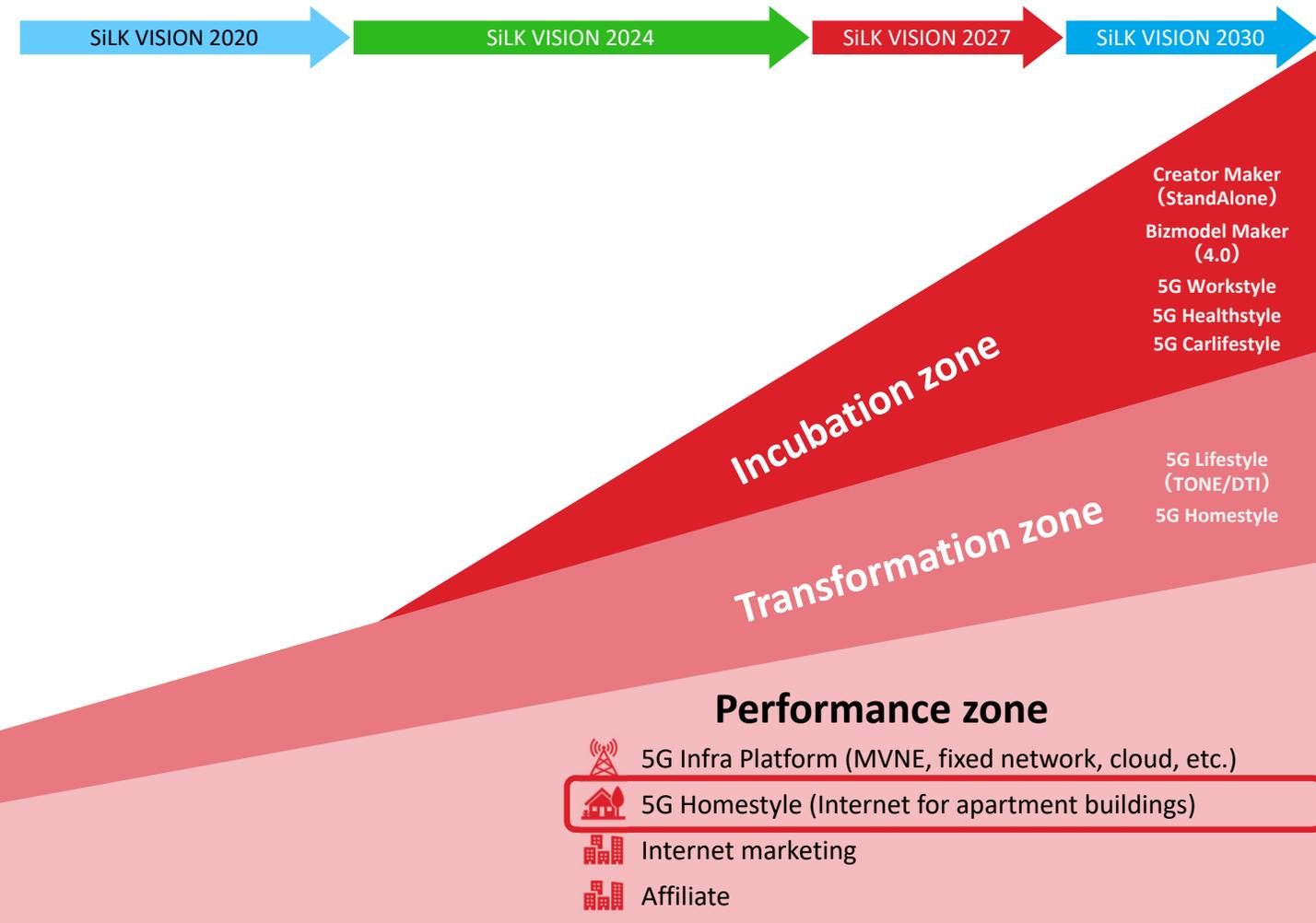
A 5G-compatible SIM service for corporations that enables the use of both private and business lines on a single terminal

Trends in the number of SIMs provided

Won contracts with over 300 companies Since the service launch in January 2025, resulting in a steady increase in the number of services provided



Performance Progress: 5G Lifestyle Support Business



Examples of anticipated new growth drivers

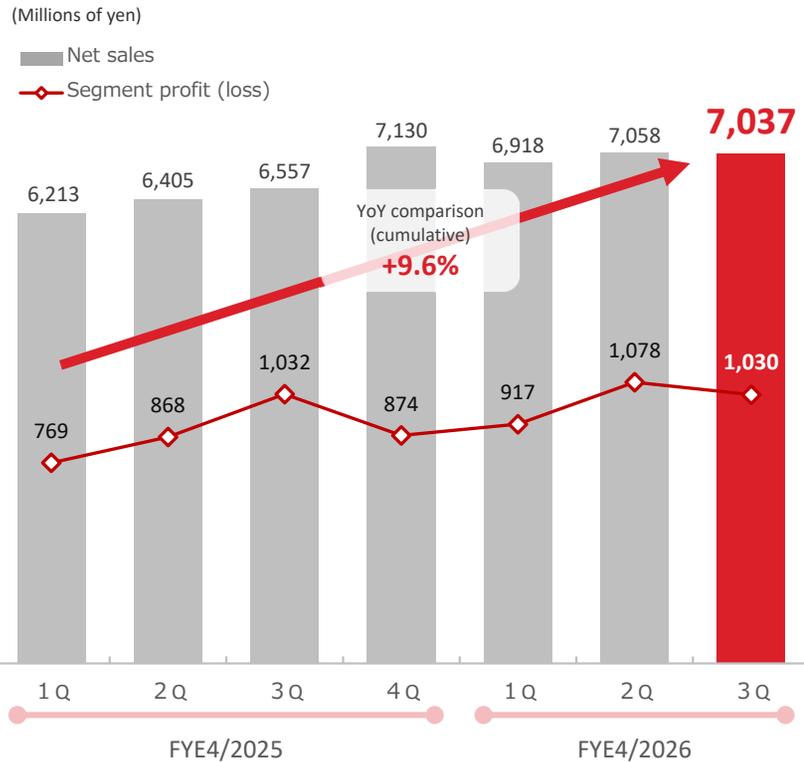
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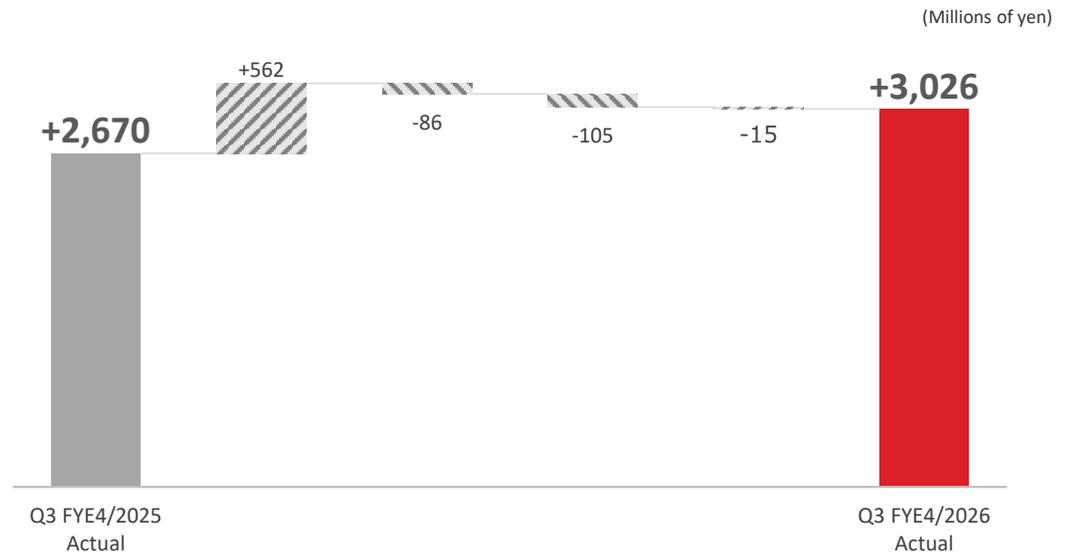
Despite reduced usage of fixed network services in 5G Lifestyle and larger costs for investments in web3-related projects, etc., steady progress of 5G Homestyle resulted in a profit increase of 13.3% YoY

Net sales / Segment profit (loss)

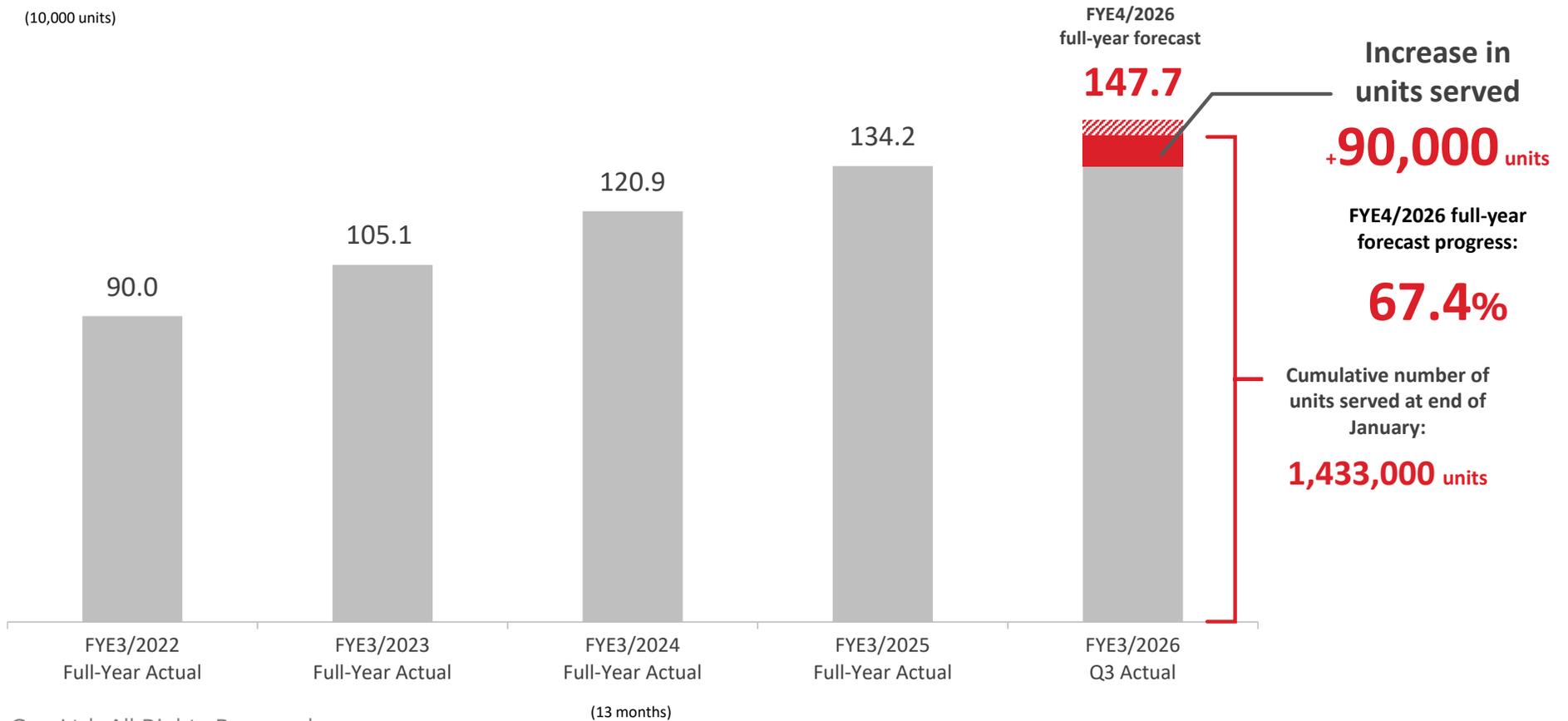


YoY variance analysis for segment profit (loss)

- +562** Profit increase due to higher net sales in 5G Homestyle (GPG)
- 86** Profit decrease due to reduced usage of fixed network services in 5G Lifestyle (DTI)
- 105** Increased expenses for investments in web3-related projects
- 15** Other

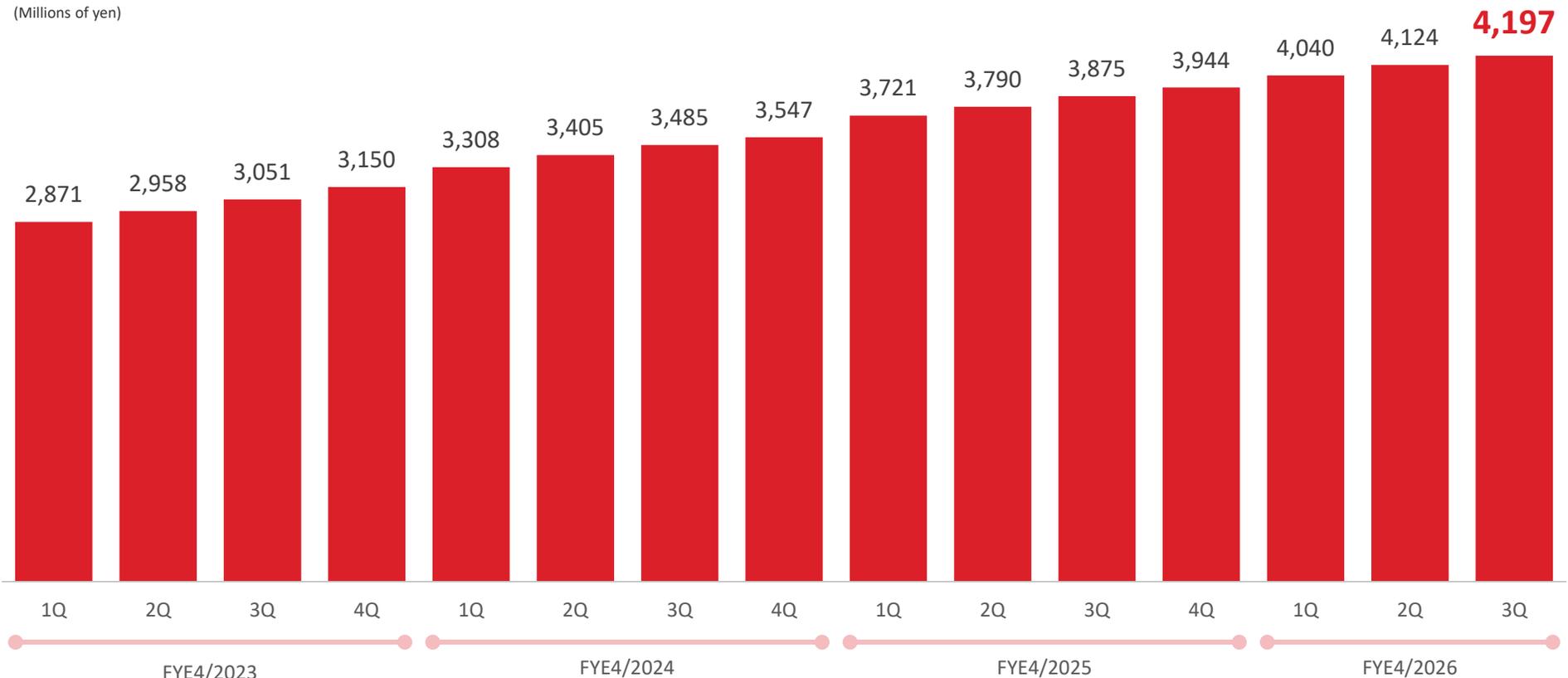


The number of units provided with ISP services for apartment buildings - a key indicator for 5G Homestyle (GPG) - grew steadily, increasing by 90,000 from the end of the previous fiscal year (1,342,000 units) and reaching a cumulative total of 1,433,000 units



Recurring revenue from the 5G Homestyle (GPG) ISP services for apartment buildings increased steadily, establishing a revenue base for sustained growth

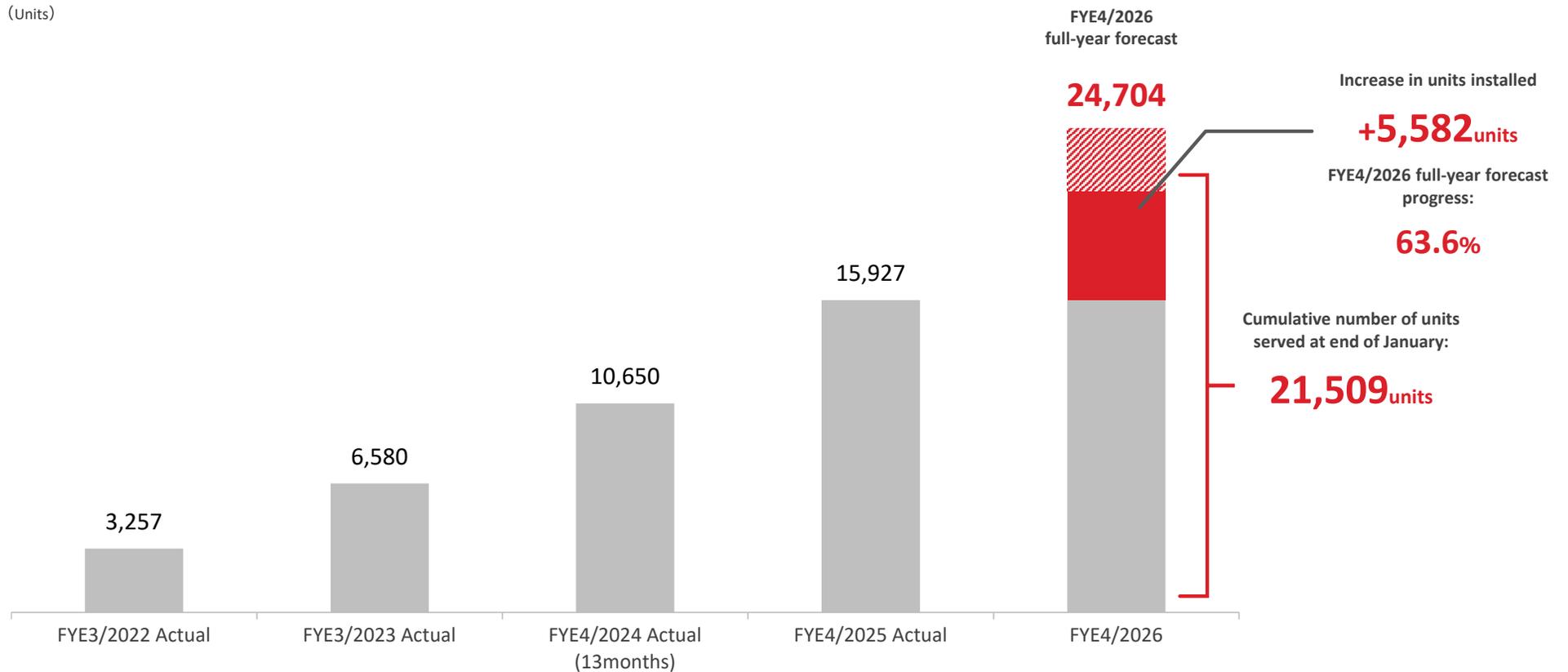
(Millions of yen)



(excluding the impact of the change in GPG fiscal year-end)

* The values excluding the impact of the fiscal year-end change are unaudited reference figures.

Recurring revenue from the 5G Homestyle (GPG) cloud camera units installed increased steadily, driven by strengthened sales efforts and expanded distribution channels, to a cumulative total of 21,509 units



Performance Progress : Enterprise/Creator 5G DX Support Business

SILK VISION 2020

SILK VISION 2024

SILK VISION 2027

SILK VISION 2030

Incubation zone

Transformation zone

Performance zone

- 5G Infra Platform (MVNE, fixed network, cloud, etc.)
- 5G Homestyle (Internet for apartment buildings)
- Internet marketing
- Affiliate

- Creator Maker (StandAlone)
- Bizmodel Maker (4.0)
- 5G Workstyle
- 5G Healthstyle
- 5G Carlifestyle

- 5G Lifestyle (TONE/DTI)
- 5G Homestyle

Examples of anticipated new growth drivers

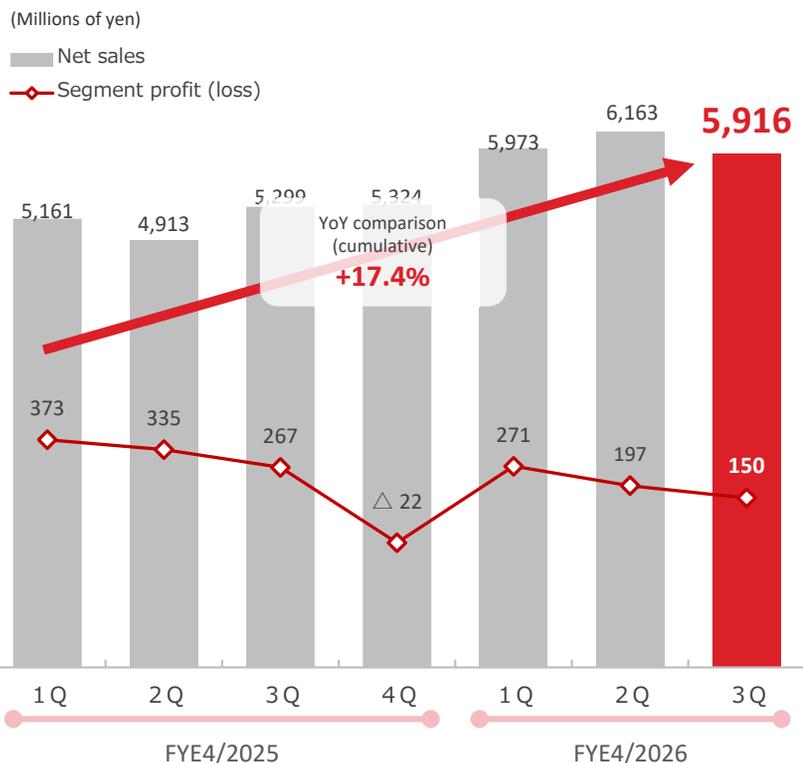
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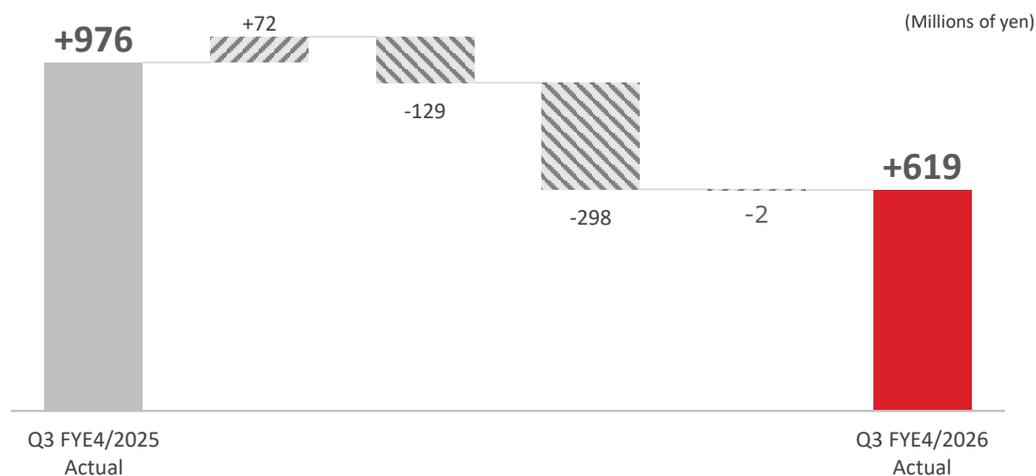
Net sales grew mainly in domestic affiliate business (up 17.4% YoY). By promoting upfront investments in global operations and other initiatives, we expect them to contribute to earnings in the next fiscal year

Net sales / Segment profit (loss)



YoY variance analysis for segment profit (loss)

- +72** Increased profits due to higher sales from domestic affiliate programs, etc.
- 129** Increase in administrative expenses, including advertising costs, for domestic business
- 298** Changes in the global sales and upfront
- 2** Other



Leveraging Portfolio to build platform ecosystem;
eyeing fan economy expansion through collaboration from next fiscal year

■ Examples of “StandAlone” releases

Kentaro Sakaguchi
info.s



Maika Yamamoto
MK.ZeRo

Play.Goose
P.G@STAND ALONE



DEAN FUJIOKA
FamBam

Eiji Akaso
EAWD



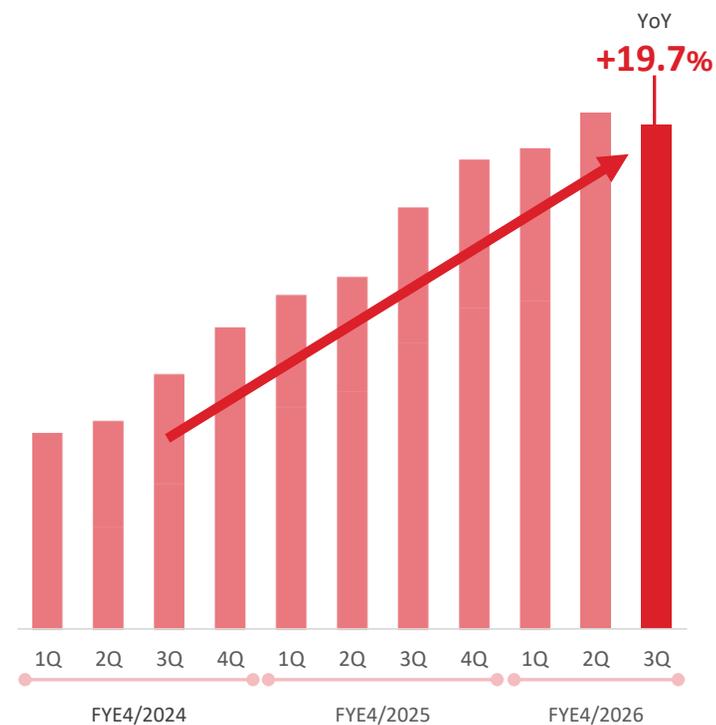
Reiji Kawashima
AmeRin Garden

Moka Kamishiraishi
choco moka



, etc.

■ Registered app users



“StandAlone”, a platform that supports the growth of the creator economy, continues to expand at a steady pace.

Notice of the renewal of actor Kouhei Matsushita’s official fan club app “K’s Room”

K's Room

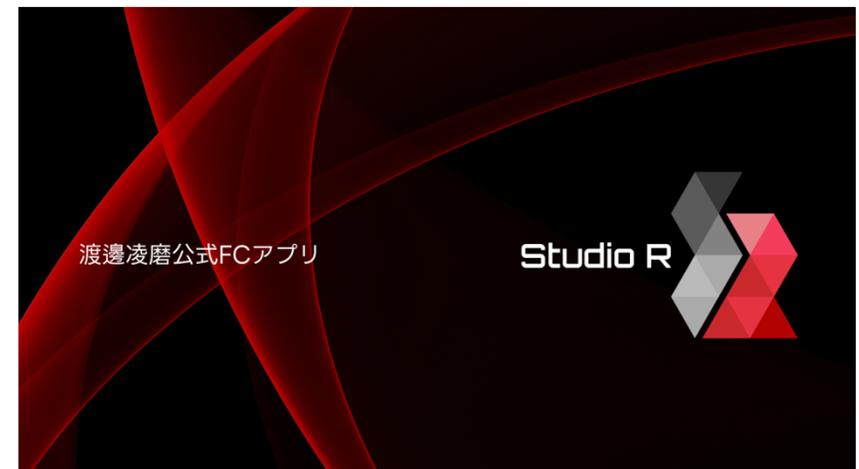


A message from Kouhei Matsushita

“K’s Room” will be renewed!!
I am adding new content to make the app more fun and exciting, so please look forward to it!!
I also hope to see you at my FC events

*Excerpted from Full Speed Co., Ltd. press release, January 8, 2026

Notice of the release of the professional soccer player Ryoma Watanabe’s official app “Studio R”



A message from Ryoma Watanabe

My official app “Studio R” has been released.
I have been preparing this app with a hope to have a place where I can share not only my performance on the pitch, but also behind-the-scenes stories and my daily thoughts with you all.
I’d be glad if this app helps bring us closer.

*Excerpted from Full Speed Co., Ltd. press release, February 6, 2026

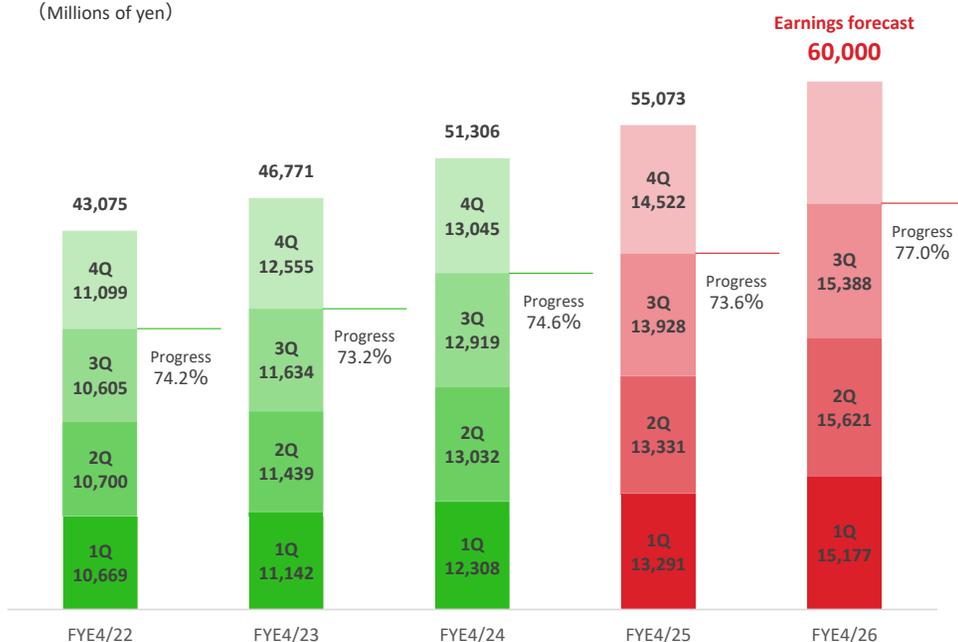
3. Progress of Consolidated Financial Results for Q3 FYE4/2026

Trend in Cumulative Quarterly Results

Net sales and operating profit for the third quarter of FYE4/2026 were solid compared to the full-year earnings forecast

Net Sales

(Millions of yen)

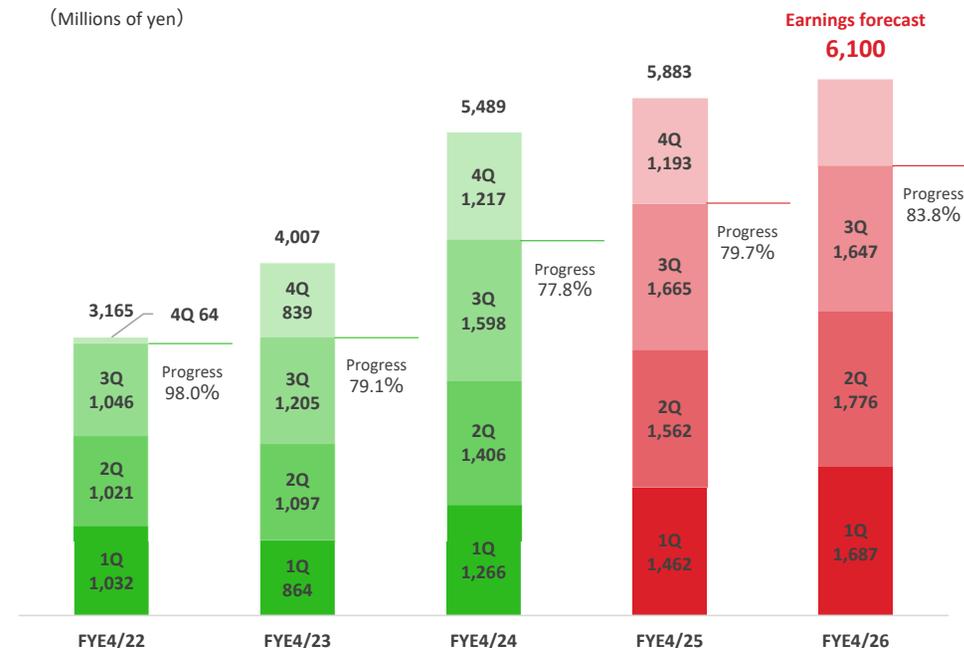


SILK VISION 2024

SILK VISION 2027

Operating profit

(Millions of yen)



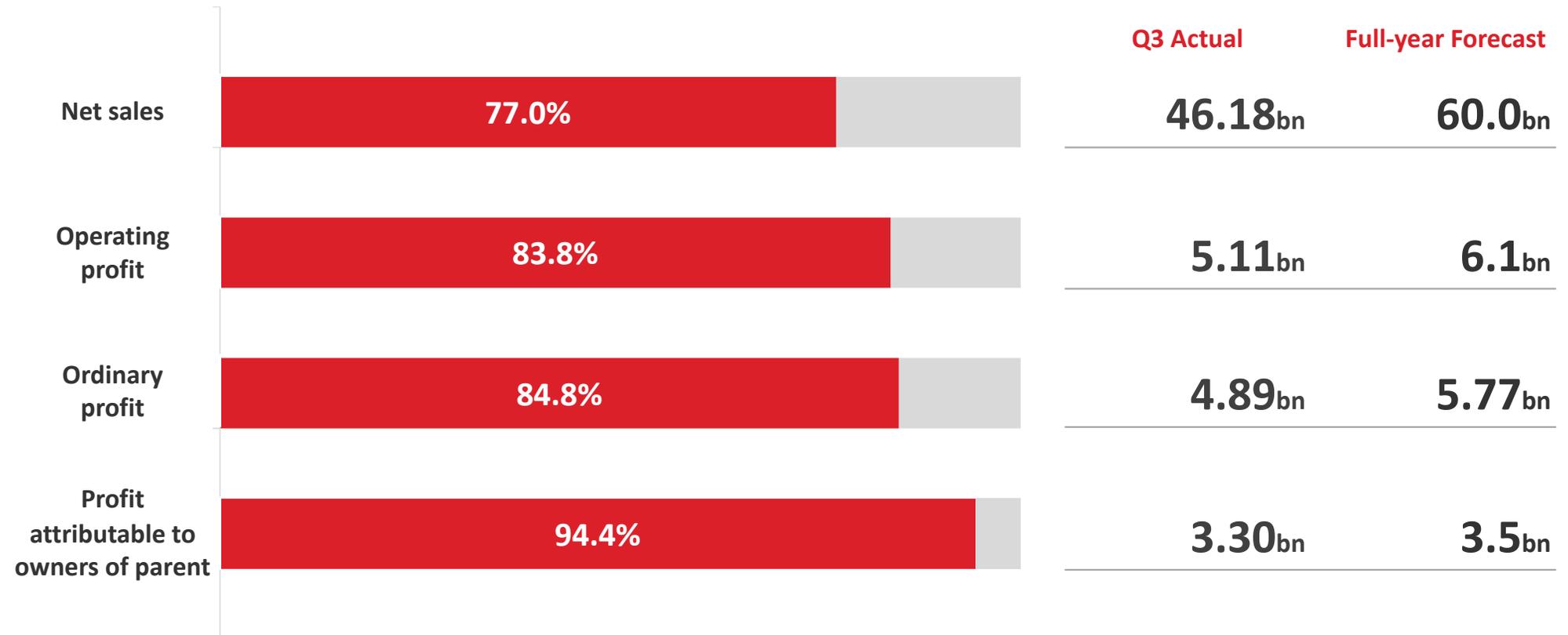
SILK VISION 2024

SILK VISION 2027

Excluding the impact of the change in GPG fiscal year-end

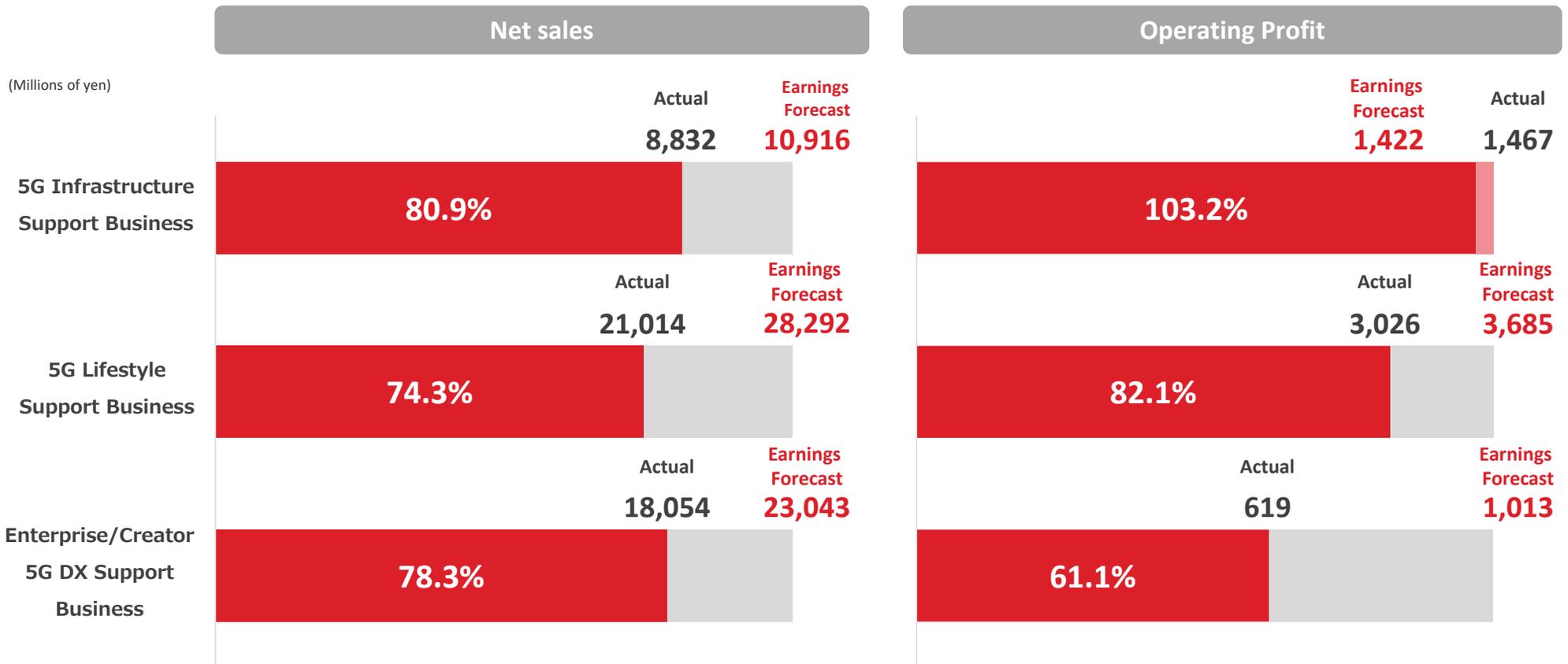
Excluding the impact of the change in GPG fiscal year-end

Steady growth across all revenue and profit metrics;
net sales and operating profit on track to meet full-year guidance



Performance Progress by Segment

Net sales continue to show steady growth overall and we expect progress to continue as planned in Q4.
 Growth investment in Enterprise/Creator 5G DX Support Business is continued with an eye on the next fiscal year.



SILK VISION

2027

信用。新世界



born in the Garage

Our 10-year plan from 2021 through 2030

SILK VISION
2024



**Pre
5G/web3
"Setup"**

SILK VISION
2027



**Core
5G/web3**

SILK VISION
2030

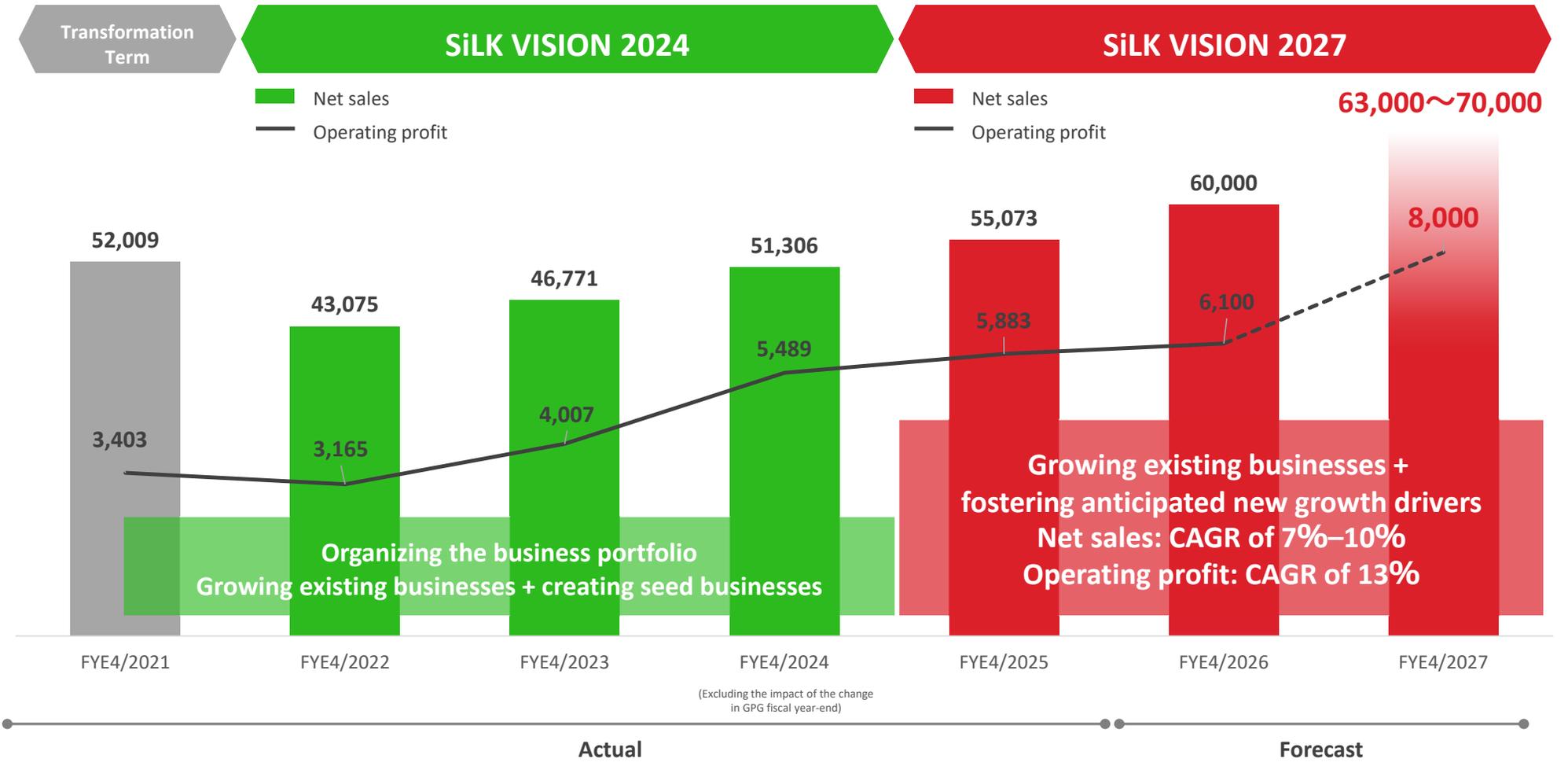


**6G/web4
Standby**

Net Sales and Operating Profit Targets Under SiLK VISION 2027



(Millions of yen)



(Excluding the impact of the change in GPG fiscal year-end)

* The values excluding the impact of the fiscal year-end change are unaudited reference figures.

One freebit

– Giga-speed for freedom –



Full Speed





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* All brands, product names, company names, trademarks, and service marks belong to their respective owners.

4. Appendix

Corporate Profile and History

(As of April 30, 2025)



Corporate Profile

Company Name	FreeBit Co., Ltd.
Head Office	E-Space Tower, 3-6 Maruyama-cho, Shibuya-ku, Tokyo
Representative	Atsuki Ishida, President, CEO and CTO
Established	May 1, 2000
Common Stock	¥4,514 million
Number of Employees	Consolidated: 873 / Non-consolidated: 255 (FYE4/2025)
Consolidated Subsidiaries	25 consolidated subsidiaries / 1 equity-method affiliate
Consolidated Net Sales	¥55,073 million (FY2025/04)
Consolidated Operating profit	¥5,883 million (FY2025/04)
Number of Shares Issued	23,414,000 shares
Listing	The Tokyo Stock Exchange (TSE) Prime Market (Securities code 3843)

History

May 2000	Established
Mar. 2007	Listed on the TSE Mothers Market
Aug. 2007	Made DREAM TRAIN INTERNET INC. (DTI) a consolidated subsidiary
Mar. 2009	Made GIGA PRIZE Co., Ltd. a consolidated subsidiary
Aug. 2010	Made Full Speed Inc. a consolidated subsidiary
Jan. 2015	Established FreeBit Mobile, Inc., an MVNO business subsidiary (now succeeded by DTI)
Jul. 2016	Moved to the TSE First Section
Jul. 2019	Entered into a business alliance with Alps Alpine Co., Ltd.
Apr. 2022	Transitioned to the TSE Prime Market
Nov. 2022	Made Full Speed Inc. a wholly owned subsidiary
Mar. 2023	Entered into a capital and business alliance with Alps Alpine Co., Ltd.
Jan. 2025	Entered into a capital and business alliance with SoftBank Corp.
April. 2025	Made GIGA PRIZE Co., Ltd. a wholly owned subsidiary (voting rights basis)

Major Group Companies (As of April 30, 2025)

 5G Infrastructure Support Business

 5G Lifestyle Support Business

 Enterprise/Creator 5G DX Support Business



FreeBit Co., Ltd.



ISP support services, MVNE, cloud services, web3 related platforms
<https://freebit.com/>



GIGA PRIZE Co., Ltd.

Internet-related services for apartment buildings
<https://www.gigaprize.co.jp/>



For it Inc.

Affiliate advertising services
<https://www.for-it.co.jp/>



Full Speed

Full Speed Inc.

Managed advertising services, internet marketing business, creator platforms
<http://www.fullspeed.co.jp/>



CRAID Inc.

Integrated advertising management platform service, ad-network services for smartphones
<https://www.craid-inc.com/>



DREAM TRAIN INTERNET INC.

Internet-related services for individuals
<https://www.dti.co.jp/>



GIGA TECH CO., Ltd.

Internet construction services for condominiums
<https://www.giga-tech.co.jp/>



FreeBit Smartworks Inc.

Outsourced call center operations
<https://freebit.com/freebitsmartworks/>



BEKKOAME INTERNET INC.

Data center-related services
<https://www.bekkoame.co.jp/>



Segment Overview



5G Infrastructure Support Business

5G

eSIM

AI

Blockchain

Using 5G, eSIM, AI and Blockchain technology to provide infrastructure platforms that connect people and products in a secure and affordable way

→ “Free you a bit” that began with “Free ISP’s ISP”

Inception

FreeBit’s first business was under the concept of “Free ISP’s ISP” (an ISP service for free ISPs), with a goal of increasing the number of internet users in Japan

Thereafter

Consecutive rollout of new services using high-quality and secure high-speed communications and advanced network technologies

Today

Through the 5G Infrastructure Support Business, we offer support services to various businesses for the introduction of cloud- and IoT-based solutions in addition to support services for entry into MVNO businesses and business support services for ISPs

- We will create next-generation networks and data centers for the 5G era, reinforce our provision of services using cloud platforms, and roll out services using 5G and eSIMs (SIMs that are built into devices). We will also expand our range of services that combine these various business resources
- Domestic 5G-related markets and IoT markets have huge potential and are expected to grow to around ¥210.6 billion* and ¥10.2 trillion* in scale respectively
- In anticipation of these markets, while continuously providing stable, secure, and safe communication infrastructure services, we will build next-generation networks and data centers for the 5G era and aim to roll out new services using 5G and eSIMs

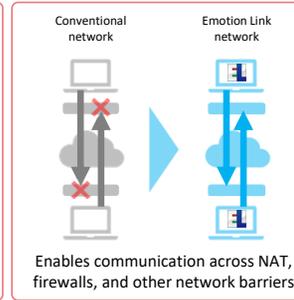
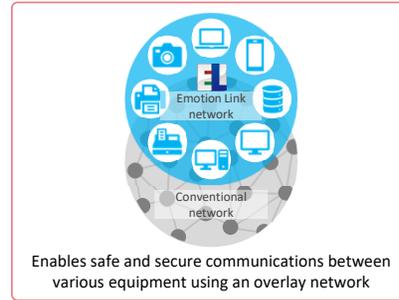
* The size of the domestic 5G-related market (2027) and of the IoT market (2025) are based on the survey by International Data Corporation Japan.



Highlight Technology

“Emotion Link,” our proprietary technology

- Emotion Link is a network solution for safe and secure communications that can flexibly guarantee the reachability and safety of communications using an overlay network (a virtual network that is created on top of an existing network)
- The solution enables safe two-way communication between the equipment and terminals required for network creation and offers direct access across firewalls and NAT



Our main services



Description

MVNE business to support MVNO business development

Main solutions provided

Provision of MVNE services to support MVNOs. We work between an MNO (NTT Docomo) and MVNOs to support the startup and operation of MVNO businesses, and provide consulting services to support the smooth rollout of MVNO businesses

Features

- Dedicated consultant system
- Extensive lineup allows for unlimited combinations
- Achieved at low cost



Support ISP business from all directions

We offer provider outsourcing services for ISPs. Alongside basic services such as internet connection and high-volume emails, we also provide comprehensive backup for peripheral services including online storage, cloud platforms, and mobile connections

- YourNet ISP outsourcing service
- M-Plus! VPN
- ISP in a Cloud



Highly secure hybrid cloud

We provide hosting services that cater to wide-ranging needs through everything from general-purpose plans to custom server creation. A highly secure and stable cloud that combines the next-generation firewall FortiGate with the proven and highly reliable virtual software VMware

- freebit cloud VDC
- freebit cloud security SIM
- freebit cloud IoT Platform

Segment Overview



5G Infrastructure Support Business

5G

eSIM

AI

Blockchain

Using 5G, eSIM, AI and Blockchain technology to provide infrastructure platforms that connect people and products in a secure and affordable way

→ “Free you a bit” that began with “Free ISP’s ISP”

Inception

FreeBit’s first business was under the concept of “Free ISP’s ISP” (an ISP service for free ISPs), with a goal of increasing the number of internet users in Japan

Thereafter

Consecutive rollout of new services using high-quality and secure high-speed communications and advanced network technologies

Today

Through the 5G Infrastructure Support Business, we offer support services to various businesses for the introduction of cloud- and IoT-based solutions in addition to support services for entry into MVNO businesses and business support services for ISPs

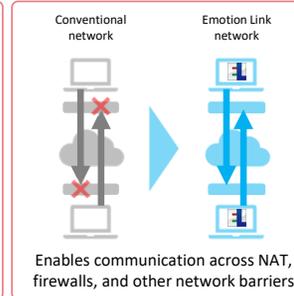
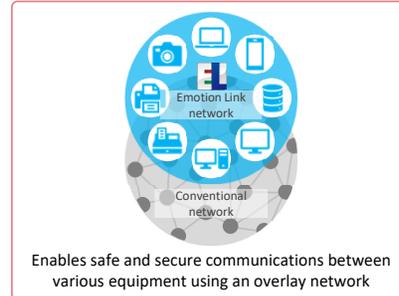
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Highlight Technology

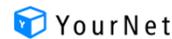
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	Description	Main solutions provided	Features
Our main services	MVNE business to support MVNO business development	Provision of MVNE services to support MVNOs We work between an MNO (NTT Docomo) and MVNOs to support the startup and operation of MVNO businesses, and provide consulting services to support the smooth rollout of MVNO businesses	<ul style="list-style-type: none"> • Dedicated consultant system • Extensive lineup allows for unlimited combinations • Achieved at low cost
	Support ISP business from all directions	We offer provider outsourcing services for ISPs. Alongside basic services such as internet connection and high-volume emails, we also provide comprehensive backup for peripheral services including online storage, cloud platforms, and mobile connections	<ul style="list-style-type: none"> • YourNet ISP outsourcing service • M-Plus! VPN • ISP in a Cloud
	Highly secure hybrid cloud	We provide hosting services that cater to wide-ranging needs through everything from general-purpose plans to custom server creation A highly secure and stable cloud that combines the next-generation firewall FortiGate with the proven and highly reliable virtual software VMware	<ul style="list-style-type: none"> • freebit cloud VDC • freebit cloud security SIM • freebit cloud IoT Platform

Our main services



Segment Overview



5G Lifestyle Support Business (1)

We provide business platforms that support the creation of services for safe and secure lifestyles, health, workstyles, and housing

▶ 5G Lifestyle (TONE/DTI)

We provide mobile communication services using smartphones and fixed line internet-related services, mainly for individual customers

→ TONE Mobile

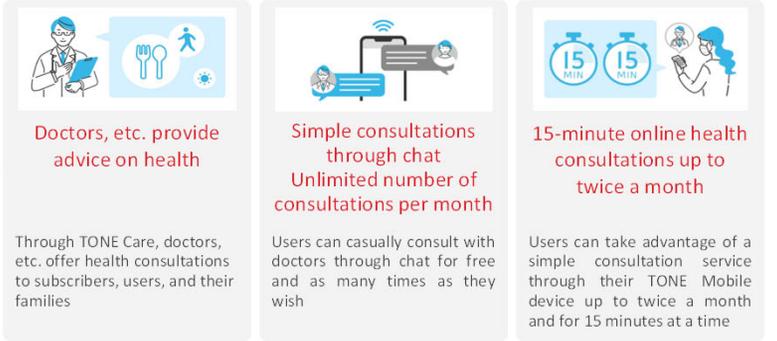
▶ Tone Mobile also functions as a so-called showroom for the FreeBit Group's technologies

TONE Mobile gives due consideration to (1) What the first smartphone for children should be like, and (2) How smartphones should be for senior citizens. Through TONE Mobile, we use technology to provide safe, secure, and user-friendly smartphones that reduce any concerns, stress, or reluctance associated with smartphone use



Highlight Technology

TONE Mobile brings together the FreeBit Group's technologies to roll out the TONE IN strategy



*1 Verifiable credentials (VC): A digital certificate that shares academic history, qualifications, and identification, and that proves that the information has been verified by a trustworthy organization
 *2 Consultations may be held by qualified individuals other than doctors.

Segment Overview

5G Lifestyle Support Business (2)

We provide business platforms that support the creation of services for safe and secure lifestyles, health, workstyles, and housing

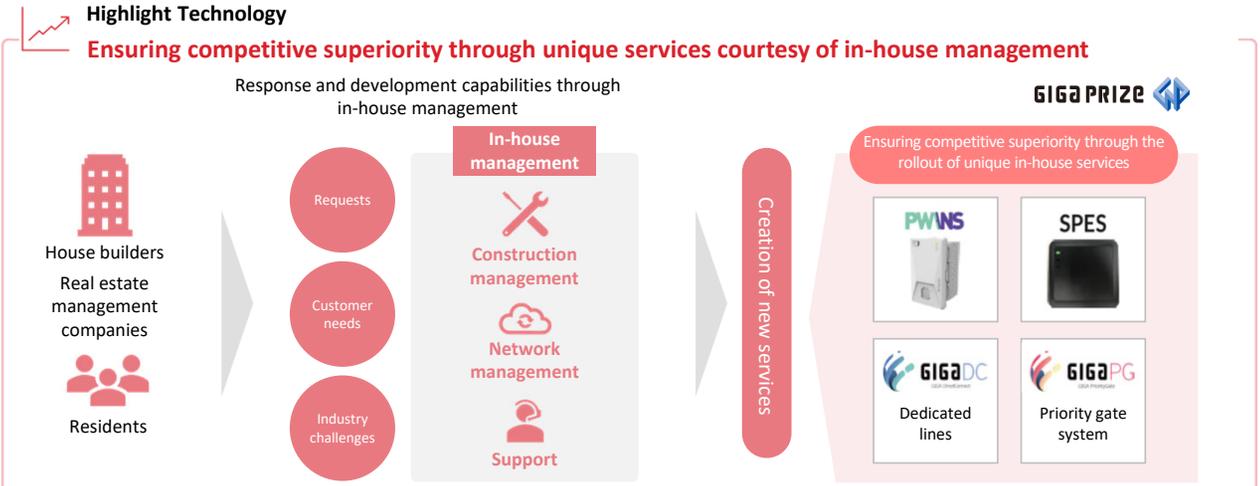
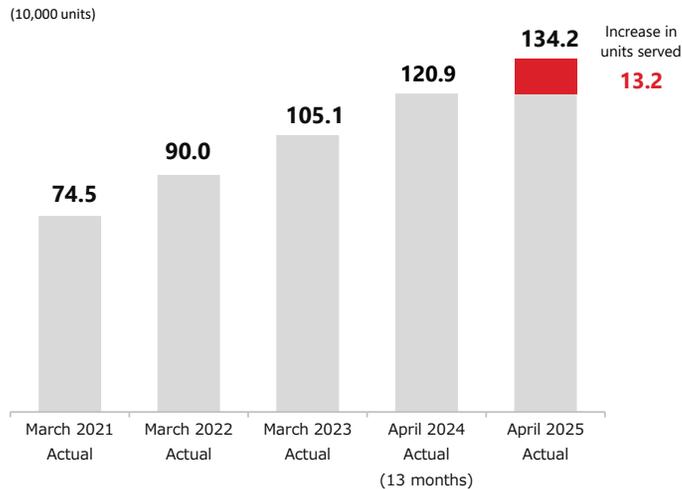
▶ 5G Homestyle (GIGA PRIZE)

We are also focusing on establishing a new service in addition to our provision of internet services for housing complexes

➔ GIGA PRIZE: ISP for housing complexes and smart life support

- GIGA PRIZE, which provides the 5G Homestyle service in our 5G Lifestyle Support Business, offers a high-speed and stable internet connection service as a dedicated ISP for housing complexes
- GIGA PRIZE is also developing various digitalized solutions such as an operational support system for the real estate industry and a cloud-based surveillance camera service

<No. of homes using our ISP service for housing complexes>



Initiatives toward smart cities

LIVING TOWN MINATOMIRAI

- The GIGA PRIZE Group's LIVINGTOWN MINATOMIRAI is a cross-industry co-creation complex that supports the updating of lifestyles with a focus on housing
- We are providing smart home experiences using 5G, IoT, and other next-generation communication technologies, and are promoting demonstrations with a view to creating a smart town

RGB インジケータ
LED照明
カメラ

We are rolling out various solutions in the environments surrounding homes to enrich lifestyles through technology

- Cloud-based security cameras record visuals on the cloud without the use of a recorder. The aim is to provide residents with peace of mind by preventing illegal dumping around garbage collection points, parking issues, break ins, theft, and other crimes
- Smart poles provide safety and security through basic lighting functions, LED illumination functions, and cloud-based security cameras
- GIGA PRIZE is working to develop and improve solutions and services in line with housing-related challenges and needs, and is contributing to increases in property value and more comfortable lifestyles

Segment Overview



Enterprise/Creator 5G DX Support Business

A business that supports the creation of platforms that enable everything from market creation and entry to the maintenance of customer relationships for not only enterprises but for the creators and influencers who will be key to the future of manufacturing



Provision of online marketing services using advanced technologies ▶ Full Speed Inc.
An affiliate network that exceeds one million sites ▶ For it Inc.

We will aim to enhance services for 5G marketing and expand influencer marketing

With an eye on web3, we are promoting Internet marketing and ad technology-related businesses

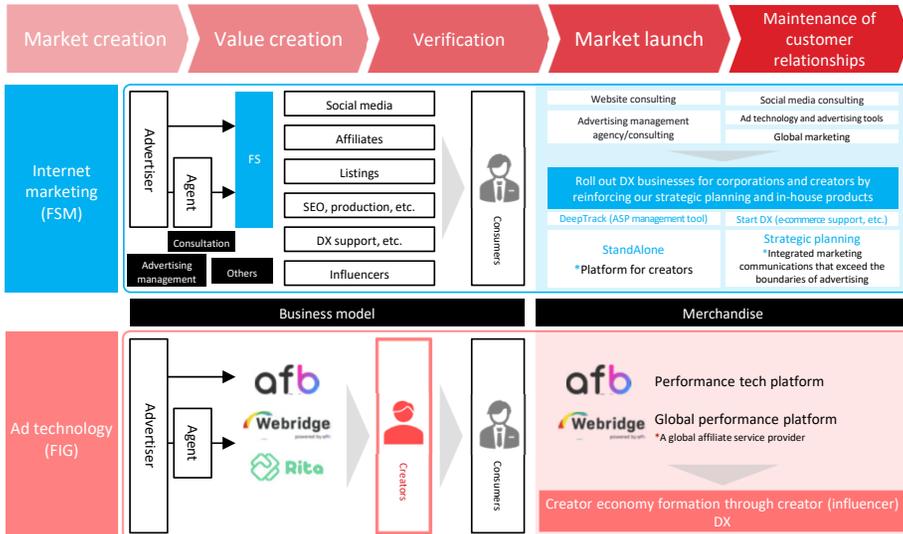


We offer the StandAlone creator platform that maximizes value for creators and influencers by allowing them to communicate their own information without going through a major platform operator



Enterprise/Creator 5G DX Support Business

We will support manufacturing in the era of 5G and the creation of platforms using unique DX methods, working alongside enterprises, creators, and influencers.



Highlight Technology

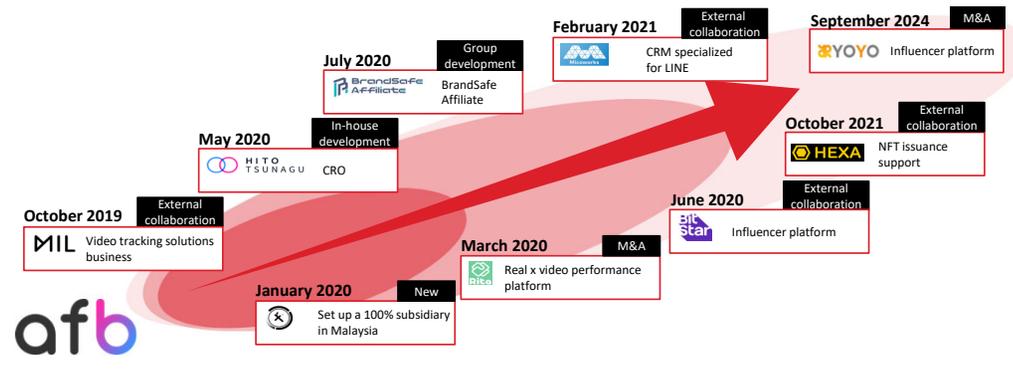
Performance technology network/ASP



- afb is a performance-based affiliate service managed by For it Inc. It has a customer-first policy and offers the fastest partner payment cycle in the industry
- In the user satisfaction part of the Affiliate Program Awareness Survey 2024, among high-income partners (those with income of over ¥500,000/month), afb was ranked the most satisfying service for the 13th consecutive year

Source: Affiliate Program Awareness Survey 2025 <https://affiliate-marketing.jp/release/202506.pdf>

Business expansion through M&As and alliances



Website information on SiLK VISION 2027, the Integrated Report and Our Roadmap

 For more information, please visit our website home page and click on the appropriate images.



Our Roadmap URL for “FreeBit's Strategic Pivot”
<https://freebit.com/profile/roadmap.html>

URL for “Strategic Pivot” presentation by Atsuki Ishica, CEO
https://freebit.com/profile/strategic_pivot.html



SiLK VISION 2027 explanatory video
https://freebit.com/ir/movie/movie_20240724.html

FreeBit, Here and The Road Ahead—Integrated Report 2024
https://freebit.com/en/ir/pdf/integrated_reports/fix.pdf



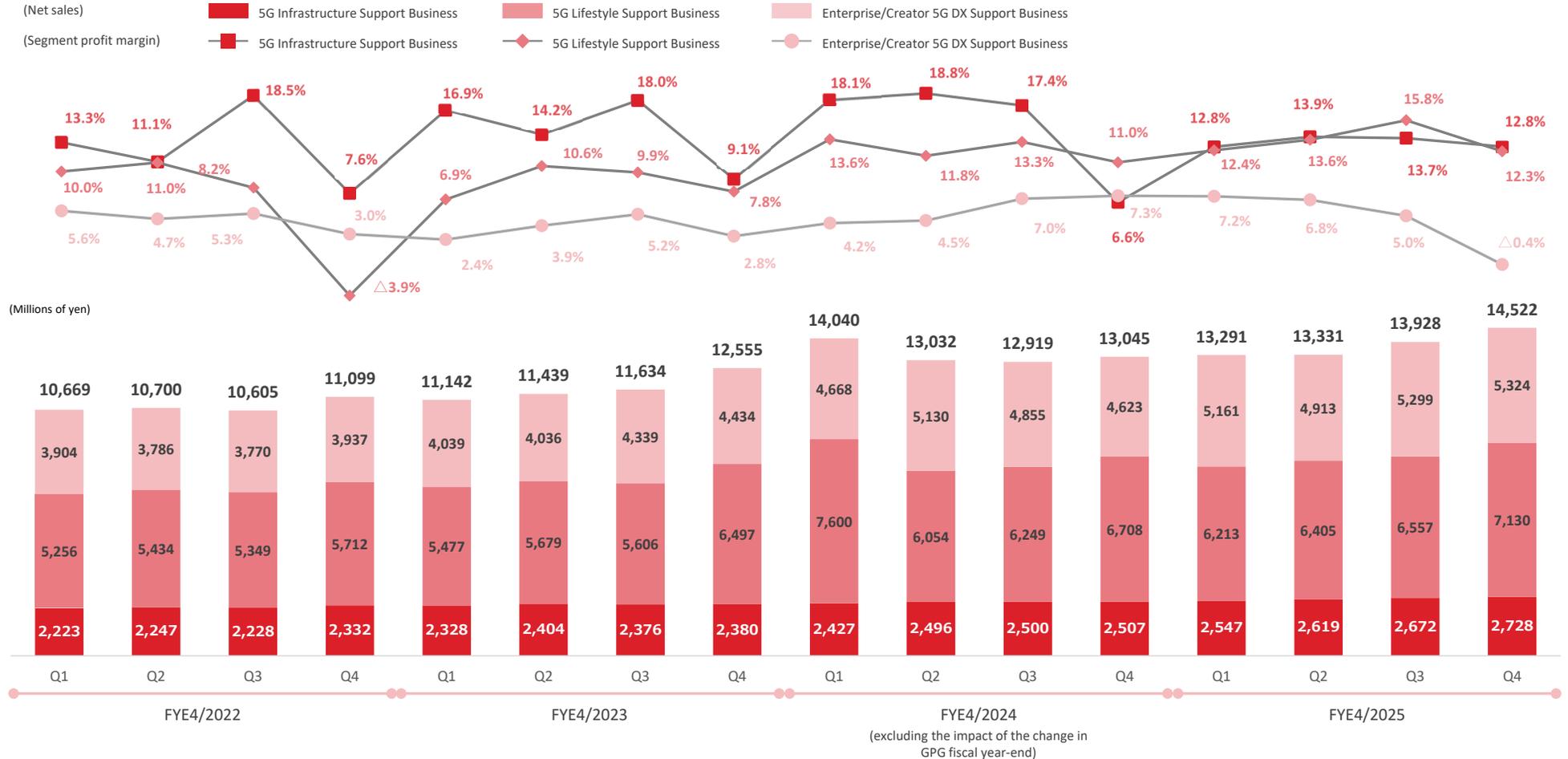
Transcript of the SiLK VISION 2027 explanatory video
(external website)
<https://finance.logmi.jp/articles/380238>
(available in Japanese only)



Quarterly Segment Changes



Stable sales growth through recurring charges and steady improvement of profit margin



Quantitative Information (Financial Indicators)



	FYE4/2015	FYE4/2016	FYE4/2017	FYE4/2018	FYE4/2019	FYE4/2020	FYE4/2021	FYE4/2022	FYE4/2023	FYE4/2024*	FYE4/2025
Number of consolidated subsidiaries	11	11	14	20	24	27	19	20	21	21	25
Results (Millions of yen)											
Net Sales	21,469	28,389	35,222	38,653	50,365	55,295	52,009	43,075	46,771	53,037	55,073
Operating profit	1,244	1,902	1,321	1,851	2,981	2,587	3,403	3,165	4,007	5,887	5,883
Ordinary profit	982	1,322	807	1,426	2,569	2,481	3,661	2,878	3,707	5,756	5,230
Profit attributable to owners of parent	1,025	553	(150)	(567)	279	(619)	1,586	827	1,792	3,566	2,748
Financial Position (Millions of yen)											
Total assets	19,323	21,931	25,597	30,796	39,164	42,472	34,835	35,050	35,926	38,183	40,558
Net assets	10,654	11,164	11,251	10,675	11,308	10,848	12,148	11,039	11,032	15,196	8,536
Shareholders' equity	9,842	9,972	9,648	8,875	9,001	8,079	8,714	6,881	8,242	11,628	6,479
Interest-bearing debt (including lease obligations)	3,901	4,430	6,499	12,107	16,941	18,897	14,317	15,144	15,991	14,144	21,750
Cash Flows (Millions of yen)											
Operating cash flows	2,207	1,751	3,811	1,030	3,182	1,480	7,122	2,333	3,322	4,225	4,573
Investing cash flows	(524)	(508)	(2,291)	(2,140)	(3,688)	(1,870)	(2,655)	510	(644)	(1,085)	(687)
Financing cash flows	585	(306)	844	4,504	2,320	625	(2,571)	(2,731)	(2,110)	(2,720)	(1,924)
Balance of cash and cash equivalents at year-end	6,983	7,911	10,249	13,656	15,458	15,718	17,619	17,741	18,305	18,722	20,677
Productivity (Millions of yen)											
Net sales per employee	33.1	41.8	40.0	39.0	39.7	42.8	56.8	45.9	51.2	59.9	63.0
Operating profit per employee	1.9	2.8	1.5	1.8	2.3	2.0	3.7	3.3	4.3	6.6	6.7

* Including impact of change in accounting period Of GPG

Quantitative Information (Financial Indicators)



	FYE4/2015	FYE4/2016	FYE4/2017	FYE4/2018	FYE4/2019	FYE4/2000	FYE4/2021	FYE4/2022	FYE4/2023	FYE4/2024*	FYE4/2025
Profitability											
Ratio of operating profit to net sales (%)	5.8	6.7	3.8	4.8	5.9	4.7	6.5	7.3	8.6	11.1	10.7
ROA (Return on assets) (%)	5.4	6.4	3.4	5.1	7.3	6.1	9.5	8.2	10.4	15.5	13.3
ROE (Return on equity) (%)	12.9	5.6	—	—	3.1	—	18.9	10.6	23.7	35.9	30.4
Solvency											
Current ratio (%)	180.4	176.7	181.8	215.1	199.2	186.4	207.0	216.0	213.3	224.9	215.2
D/E ratio (times)	0.4	0.4	0.7	1.4	1.9	2.3	1.6	2.2	1.9	1.2	3.4
Efficiency											
Total assets turnover (times)	1.2	1.4	1.5	1.4	1.4	1.4	1.3	1.2	1.3	1.4	1.4
Accounts receivable turnover period (days)	52.3	49.5	45.3	44.0	48.5	58.1	56.0	61.9	63.7	58.2	57.1
Per Share Data											
Net assets per share (bps, yen)	436.56	449.30	434.70	399.88	405.57	368.19	415.12	366.01	412.94	582.26	297.46
Dividend per share (yen)	7.0	7.0	7.0	7.0	7.0	7.0	7.0	7.5	8.0	27.0	30.0
Basic earnings per share (EPS, yen)	51.40	24.75	(6.77)	(25.56)	12.59	(27.93)	74.06	41.86	95.07	178.58	135.81
Dividend payout ratio (%)	13.6	28.3	—	—	55.6	—	9.5	17.9	8.4	15.1	22.1

* Including impact of change in accounting period Of GPG

Forward-looking statements in this document, including our forecasts, outlooks, targets, plans and strategies, are based on information that we believe to be reasonable at the time of preparation of this document and on certain assumptions (hypotheses). Actual results may differ materially from these forecasts and targets due to various factors. This document is an explanatory material for our business strategy and is not prepared for the purpose of soliciting investment.

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